



Connecting People & Property Perfectly

A Guide To Moving Home



All about David Ball Agencies

David and Anne Ball established David Ball Commercial in 1992 having been in estate agency since 1977. Built on success the business has grown into a multifunctional entity dedicated to providing clients with the best possible service we can. Staff members specialise in their respective departments dedicated to bringing a high level of professional knowledge and experience.

Richard Holder became a Partner in 1998 setting up the residential sales department and more recently spearheading our new homes department which is by far the largest in town.

Anne oversees one of the largest residential lettings departments in Newquay whilst David has overall responsibility for the business and operates Newquay's only dedicated Commercial department.

David Ball Agencies offers Newquay's largest selection of properties to buy and let and prides itself on being 25 years old in 2017.

Why choose Us?

When it comes to choosing an agent and selling your property, whether it's a house, apartment or even a commercial property, choosing David Ball Agencies to sell your home you can rest assured you are in safe hands.

All our staff have the experience and local knowledge to correctly advise and guide you as to the current market conditions and value. Your property will be marketed on all the major property web sites including Rightmove, Zoopla and Primelocation. We also understand that your buyer might come from the extensive amount of advertising we do in the local newspapers. We will present your property on a high quality full colour brochure embellished with photographs and floorplans.

We have the latest LED illuminated window displays in our high street office.

Our property experts will keep in constant touch with you, informing you of progress and giving feedback on all viewings.

Once we have secured you a purchaser we will continue to monitor and progress your sale advising you of timing of surveys, mortgage valuations, progress updates by solicitors and scheduled dates for exchange of contracts and completion.

You can rest assured that every telephone call will be returned and every email acknowledged. To achieve this we have implemented 'The David Ball Agencies Charter' so that you can be sure what to expect from us, and our staff know exactly what they are expected to deliver.









Residential Sales

Selling with Us

Selling homes is our passion and a way of life. We love what we do and that is the foundation of what we stand for. Our loyal customers come back to us time and time again because we get results, taking in all of their individual needs. We have provided this unique customer service for over 25 years and our standards have never dropped. Every single David Ball Agencies member of staff reinforces this every day to all of our clients; old and new. This is what makes us stand apart from the others.

If you demand more from your agency and want to get an exceptional price for your home, then David Ball Agencies is for you. We will help you with our expert knowledge, and not just clichés we have all heard before. We do what we say at David Ball Agencies. Connecting people and property, perfectly.

Buying with Us

When you register your details with David Ball Agencies the first thing that we do is listen.

We will then have a true understanding of your requirements so we can point you in the right direction. Our experienced staff will be able to advise you on the best areas for you, property price ranges, property types, transport, communications, local leisure facilities and schools.

We will keep you regularly informed on new properties that become available for purchase either by telephone or e-mail alerts. Plus, we will accompany you on property viewings to help you get the most out of seeing the property for the first time.

Once you have decided on your new home we will guide you through the buying process ensuring that the transaction proceeds smoothly and on time, from acceptance of offer, through to survey, mortgage valuation, exchange of contracts and finally completion, when we hand you the keys!

Along the way we can advise and recommend any third parties who may be able to help you with buying your property, such as solicitors, surveyors, mortgage brokers and builders and we will always be on the end of the phone when you need us.









Residential Lettings and Property Management

Lettings Service

We understand that letting a property, especially for the first time, can be a worrying experience and with this in mind our most important consideration is providing you, the landlord, with the best possible service and the right tenant for your property.

We never forget that your property is likely to be one of your most important assets and you can be assured that by instructing David Ball Agencies Ltd as your sole agent your asset will be in professional and experienced hands.

We are members of NALS, ARLA, NAEA, Ombudsman Scheme and The Tenant Deposit Scheme.

As lettings specialists, David Ball Agencies Ltd are fully focused on the needs of the landlord whilst providing an efficient, smooth service to prospective tenants.

Outlined below are the two levels of service offered by our agency for lettings. A flexible attitude is always maintained and generally it is possible to meet individual circumstances and needs.

Full Management Service

This is an exclusive service which includes comprehensive marketing of the property and carrying out viewings leading to the introduction and referencing of a prospective tenant.

This proving satisfactory to you, the tenancy agreement and schedule of condition will be prepared. We will then look after and manage the property for the duration of the tenancy. This includes collecting the rent and processing payment, less any costs and fees.

The tenants will contact David Ball Agencies Ltd over any issues with the property and the property will be inspected periodically. We provide a 24 hour help line.

Letting Only Service

The letting only service involves marketing the property and carrying out viewings leading to the introduction and referencing of a prospective tenant.

This proving satisfactory to you, David Ball Agencies Ltd will then draw up a tenancy agreement and schedule of conditions.

Following this, the first months rent and deposit will be collected. This will be credited to the landlord less the agreed fee.

Managing the tenancy, including maintenance and rent collection, will then be the responsibility of the landlord.

All documentation is drawn up to comply with current Housing Act requirements.









David Ball New Homes

David Ball New Homes department have been selling new properties in Newquay and surrounding areas for over 20 years. In that time we have been involved in more than 100 residential property developments. Our sales and marketing team provides professional advice on every type of new build property. These range from boutique schemes by small developers to large mixed tenure developments offered by the larger national house builders.

If you are looking for a new build, we can offer a wide variety of premises and developments, from off-plan sales to completed residential houses and apartments. Our sales team is on hand to offer you authoritative advice and find the perfect new development and home for you. For property developers, we provide advice from the early stages of land acquisition, through to planning and design.

Our years of experience enable us to offer you up-to-date marketing advice to take you through the new homes sales and marketing process. This could be off plan sales in the domestic market, or the sale of completed property developments ready for occupation.

As a buyer or seller of new homes in Newquay, you can be assured of professional and straightforward advice.

David Ball Commercial

As Newquay's only specialised commercial agency we deal with a comprehensive range including sales, lettings and rent reviews.

We offer a professional service second to none. Like the rest of our business a personal service is our focus which is why our customers stay customers and recommend us to others.

We can offer you a wealth of experience coupled with all the advantages of modern technology.

If you have an interest in a commercial or development property and are looking to acquire or dispose of a property via sale or letting, put our expertise to the test and let us do the rest.







Which type of Mortgage should I choose?

It is very easy to get confused by all the different type of mortgages that seem to be available in today's financial jungle and it is only right and proper that there is such a wide choice, after all, everyone's individual circumstances are different, which also makes our financial requirements different.

Newquay Mortgage and Pensions are experienced Mortgage and Financial Planners and are ideally placed to find the right mortgage for your personal circumstances.

Because the financial institutions realise that we are all different with differing financial commitments, they also appreciate that no one can predict what may or may not happen to us in the future.

You may find that your income stays much in line with inflation and you wish to carry on paying the same monthly payment until the end of the term. Conversely, you could find a definite uplift in your finances and may wish to increase the amount you pay monthly, or pay off a lump sum and finish the mortgage in lesser number of years.

Whatever the situation that arises, you can be sure there will be an option or clause to cover it, however the average home buyer cannot be expected to know them all. This is where Newquay Mortgage and Pensions can really help you.

They have a team of highly trained individuals who have an intimate knowledge of the mortgage market place and are up to date with all the changes that take place on a regular basis. More importantly, they are not biased towards any one particular company.

This means that they will hold a confidential review with you and when they have a clear understanding of your requirements they will help you choose from the thousands of mortgages available from a multitude of lenders. They are also able to advise you on a host of other areas including pensions, savings and investments.

Once this process is complete and you are settled in your new home, they will continue working on your behalf to make sure that the mortgage you have in place will always remain competitive as interest rates and mortgage schemes change on a regular basis.

Choosing the wrong mortgage might well turn out to be a costly mistake, on top of which, it will also be an experience you could well do without. The choice of who supplies your mortgage is quite rightly yours, but you would be well advised to contact Newquay Mortgage and Pensions and discover just how much they can do for you.

newquay mortgage & pensions



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AUTHORISED AND REGULATED BY THE FINANCIAL CONDUCT AUTHORITY.
YOUR HOME MAY BE REPOSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE.







Your local experts in law

The Firm

Coodes Solicitors are a progressive firm of solicitors who have been established since 1747 offering a wide range of legal services, including helping people buy and sell property.

They take pride in being rooted in the communities of the South West, serving the business and personal interests of their clients from their extensive branch network of nine offices. Legal advice is delivered by highly experienced lawyers, organised according to the needs of their clients ranging geographically from Penzance in the West to Holsworthy in the East.

They have gained a reputation for the quality of their service based on their understanding and commitment to fulfilling their client's wishes.

The practice appreciates that people are individuals and have their own needs. They also respect the fact that to attract new clients, they must be progressive in their approach and understanding in their attitude.

Their aim is not just to serve the needs of their clients on a one off basis, but to encourage the client to return to them whenever they need specialist legal advice.

The Team

Like all good solicitors they recognise the need to specialise and Coodes Solicitors have a dedicated team of professionals able to offer specialist advice across a broad range of legal issues, including Residential Property.

Where Conveyancing is concerned, the practice has extensive experience and is able to offer the full range of advice on all aspects of buying or selling a property.

The house buying and selling process is complex and can be a minefield, with a variety of different processes which have to be covered.

Coodes Solicitors will keep you informed of each step and make sure that you understand just what is happening. You will have your own dedicated team working for you and with the largest Residential Property Team in the County you will be in very safe hands.

Coodes Solicitors have learnt over the years that situations in life are rarely black and white which is probably why they believe that they are a law firm who really stand out from the crowd.



6 Cheltenham Place, Newquay, Cornwall, TR7 1DQ Tel: 01637 878 111 Email: info@coodes.co.uk www.coodes.co.uk

Such a small price to pay for peace of mind

House purchase is the largest single investment most of us make in our life time and to consider such a purchase without the benefit of professional advice from an independent company such as Dowling Dodd Chartered Surveyors would seem, to say the least, imprudent.

Yet that is exactly what the majority of home buyers tend to do. Most house purchasers still rely on the Valuation Report prepared by their mortgage lender, although that report is primarily for the lenders own purposes and is based purely on financial grounds and not on any structural basis.

A detailed survey such as the Homebuyer Survey and Valuation or the more in-depth Building Survey should be considered as a bare minimum irrespective of the age or condition of the property.

These surveys are aimed at identifying defects which require repair in order to prevent further deterioration and possible associated damage.

The survey will also draw attention to defects which can have a significant affect on value and can form the basis for further negotiation on the purchase price. Often, the cost of the survey is only a fraction of the saving made through renegotiation.

The Royal Institution of Chartered Surveyors Homebuyer Survey and Valuation is suited to most residential property. Obviously the cost of a survey will vary depending on the purchase price and type of property, as well as the type of survey required.

Some of their services include:

- · Commercial Property Valuations
- · Residential Property Valuations
- · Building Surveys
- · Home Buyers Reports
- · Residential and Commercial Investment
- · Property Valuations
- · Business Property Valuations
- · Residential and Commercial Development
- · Property Appraisal Valuations
- · Landlord and Tenant Consultancy
- · Concrete Block Test Supervision

They are an experienced independent surveyors practice with a wealth of knowledge and have many years experience in survey and valuation work in Cornwall and adjacent areas.

They are used to working with major mortgage lenders and are well known to local Estate Agents and Solicitors. The business is approachable and friendly and will advise on which survey or valuation in their opinion, is most suited to your needs.

Following the inspection, they will discuss their findings with you and advise you on the best course of action.

When you are about to make such a large investment in your new property, it makes common sense to carry out a survey and ensure real peace of mind. Dowling Dodd Chartered Surveyors are ready, willing and very able to help you achieve this.



2A River Street, Truro, Cornwall, TR1 2SQ

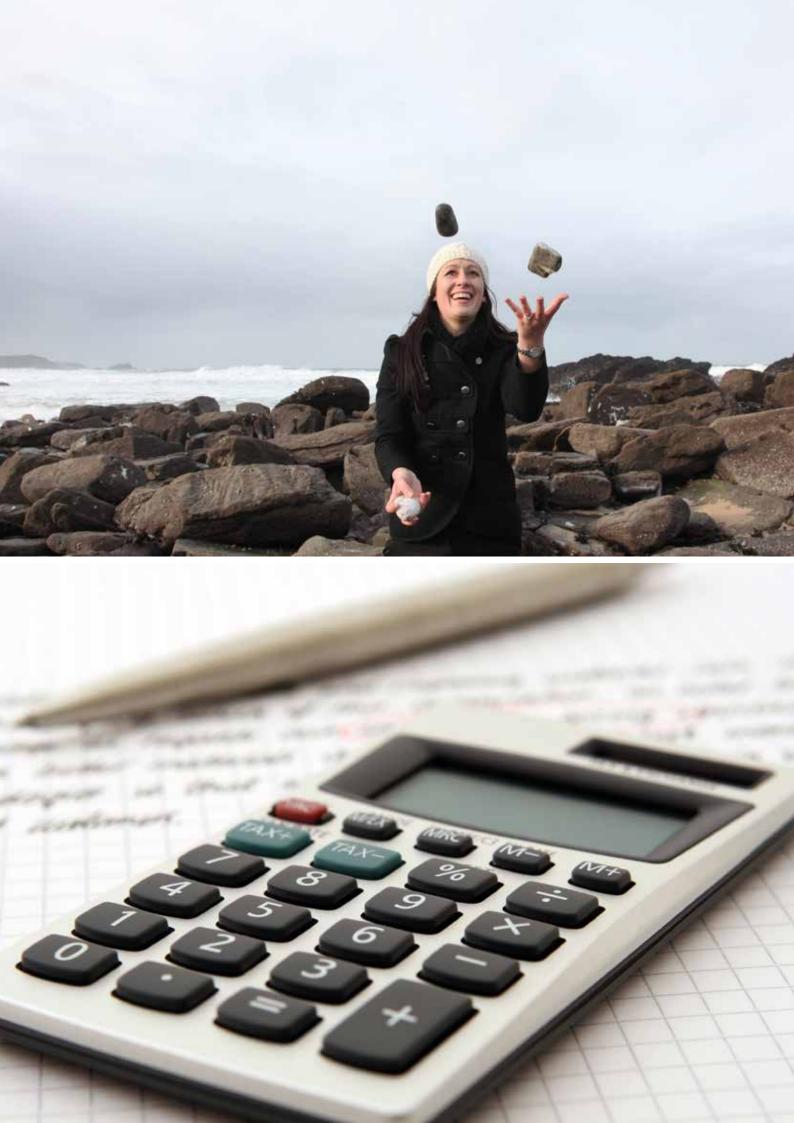
Tel: 01872 260 555 Fax: 01872 320 084

Email: surveyors@dowlingdodd.co.uk

www.dowlingdodd.co.uk







Not all Accountants are the same!

It is a popular misconception to believe that accountants are only needed by people who are in business.

In today's economic environment, where financial legislation is subject to change, the knowledge and support of an experienced accountant can prove invaluable, whether you own your own business or simply let out your old flat!

Karrek Accountants is an established accountancy practice in Newquay. Their services cover all areas of Cornwall and beyond, providing a complete accountancy service to sole traders, partnerships and limited companies.

Since 2006, Karrek Accountants has been a team committed to working closely with you, and they take pride in being a firm that is passionate about your company as they are about their own.

Having recently celebrated their 10th anniversary, they have been lucky enough to see the continued growth and success of many of their clients, supported by sound financial advice and guidance. Karrek Accountants are thrilled to be able to offer a close working relationship with all their clients, based around their core principles of trust, confidence and availability.

Karrek Accountants have the expertise and experience to advise their clients on all aspects of accountancy and taxation.

Their services include:

- · Accounts Preparation
- · Taxation
- · VAT
- · Payroll Processing
- · Capital Gains Tax
- · Management Accounting
- · Company Formation

By combining a number of these services, Karrek Accountants can provide a tailored package to best suit your needs, and give you the right support to drive your business forward.



9 Hilgrove Road, Newquay, Cornwall, TR7 2QY Tel: 01637 853 153

Email: enquiries@karrekaccountants.com www.karrekaccountants.com

The complete Architectural and Design Service

There are many individual reasons for needing the services of an architect - maybe you are thinking of building a new home or perhaps you need a different room layout or extension in your existing home.

You may be a home owner or a business who is looking for specialist advice and guidance on how to make the best use of the space you already have.

Artchart Architecture are a Royal Institute of British Architects (RIBA) Chartered Practice and are recognised for many well-known projects throughout the area including leisure facilities, bars, restaurants, hotels, commercial properties and residential developments.

Whilst the majority of their projects have been in Devon and Cornwall, they have also worked on behalf of clients throughout the United Kingdom. An architect should be involved from the earliest stages of your project, as they are able to offer you the benefit of their experience in deciding how to maximise the potential of your existing property or indeed, to propose ideas for the property you are about to purchase.

They will discuss your needs in detail and then produce a design scheme.

Once you have decided on the specific area of your home or business that requires attention, they will draw up the plans and submit these to the Local Authority for Planning and Building Regulations.

They have a tremendous amount of knowledge and experience in how these two processes work and know how to satisfy the very demanding and specific requirements of a Local Authority.

They will also prepare the full building specifications needed to obtain competitive prices from various building contractors.

The service they provide includes all aspects of the development process whether it be for a barn conversion, extension, a building design small or large, a refurbishment or a new build project.

You can also expect them to set out their professional relationship at the start of the commission to reflect your needs.

The objectives of their clients are met by professionalism and maintaining the highest standards of performance, efficiently and economically.

Whatever your project, contact Artchart Architecture and let them help you.

ARTCHART> Architecture

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ook'

'You can also find us on facebook'















MAN & VAN HIRE

TEL: 07815 968 504

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Superior quality at affordable prices

Moving home can seem a daunting prospect for many of us, however, the actual move can be left in the hands of a company that you can completely trust to do the job properly.

VMV Man and Van Hire can assist in household and commercial removals throughout Cornwall and surrounding areas. The company has all the skills, equipment and experience you will ever need.

They offer their services to both domestic and business clients and can move a whole home or just a single item. VMV are fully insured and also include goods in transit insurance for any accidents, giving you total peace of mind.

The company offer the following services:

- · Man and Van Hire
- · Removals
- · Multi Courier Drop Offs
- · House Clearances
- · Packing Service
- · Secure Storage and much more

Once you have made your enquiry, you can expect to receive all the help and guidance you will require, together with a free of charge consultation and quotation.

All their staff are full time, trained and accredited. They appreciate they are dealing with your personal possessions and ensure this is handled in the right way.

There are occasions when there is a gap between moving out and moving in and you may have to store all or part of your belongings.

VMV have the answer and can arrange storage in their secure and modern storage facility, whether this is on a short term or long term

This is useful if you wish to de-clutter your home for decorating or whilst selling.

This solution is ideal to businesses who may wish to archive or store records or equipment. Why pay expensive rent in an office just to keep records you rarely use, when they can be safely and securely stored for a fraction of the cost.

For all your removal and specialist needs you should contact VMV. They have the experience to make sure everything goes to plan.



18 Hawkins Way, St Columb, Newquay, Cornwall, TR9 6SS Mobile: 07815 968 504 Email: victorjones118@hotmail.com www.removal-cornwall.co.uk

A Passion for Precision

When that special moment arrives for the installation of a new kitchen there are just five essentials to consider:

- The Budget: A strict control with the highest build quality consistent with the investment.
- · The Plan: Working to maximize the space available with ergonomic efficiency.
- · An eye for detail: A final design with style, individuality and panache.
- · Wise counsel: A listener who designs, understands context, provides solutions, and communicates effectively.
- · Stress-fee installation: A project manager at your side throughout.

Susie Hammond has been designing kitchens for over fifteen years, and since moving to Falmouth she has installed more than seventy practical and beautiful kitchens in Cornwall and Devon.

Whether you need a simple but efficient workplace or a masterpiece of modern elegance, Susie Hammond's team has the creative flair, experience and craftsmanship to set your mind at rest.

Her clients can relax in the knowledge that they will be at the centre of a supporting relationship, a bespoke service at their side through every stage from initial discussion to design and final installation.

A new kitchen is a significant investment. To achieve the perfect match between a client's vision, the budget and a build quality of the highest order takes time and meticulous attention to detail.

Susie Hammond's personal commitment leads the way. There is an initial free consultation - preliminary drawings are prepared. As the project is refined, a tentative plan is set out. Her team guides you through all aspects of the creative process from dynamic computer drawings (CAD) to interior design, cabinetry, colour co-ordination, worktops, lighting and technical equipment.

Emphasis is placed on continuing discussion, allowing for a client's modifications. Finally, the dovetailing of work undertaken by suppliers, specialist trades and craftsmen, ensures stress-free fitting and finish, on time and within budget. A kitchen becoming Susie Hammond's passion for precision.



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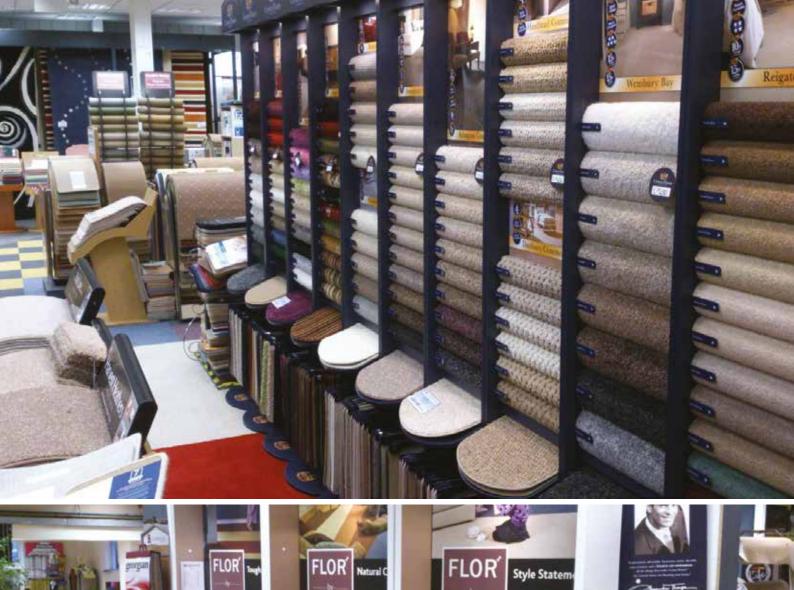
















The complete Flooring Specialist

If you have just redecorated your property and are left pondering where to purchase a new carpet or vinyl to complement the new decor, then a visit to South West Carpets in Newquay is highly recommended.

They are specialists in domestic and commercial flooring and being established in 1999 they have over ten years of experience.

Their extensive warehouse on Treloggan carries a massive selection to choose from and they are happy to provide their customers with free, no obligation estimates.

Having built up an enviable reputation, they quite rightly are proud of the fact that the majority of their new business comes from personal recommendations and referrals.

Customers can be assured that all work undertaken will be carried out to the highest standards and that high pressure sales are definitely not part of their agenda.

South West Carpets will give you all the advice, guidance and reassurance you need when you are choosing your new flooring.

They are agents for some of the countries most highly respected manufacturers who themselves offer a wide range of excellent quality flooring. These include names such as Abingdon, Axminster, Kersaint, Heuga and the increasingly popular Karndean.

Whatever your choice, the business recognises that only half the job is done once the flooring is sold and their customers will, in the main, expect their new purchase to be fitted.

To ensure that all their work is completed to the highest standards, they like to carry out a free, no obligation site visit to assess the necessary work needed.

They only employ qualified fitters who have many years experience to carry out the work.

The business is certainly a modern, forward thinking company who can visit you at home with samples as well as welcome you to their showroom.

Call them today and you will gain all the help and advice you will need from their friendly and knowledgeable staff.



Treloggan Industrial Estate, Newquay, TR7 2SX
Tel: 01637 872 023
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www.southwestcarpets.com

Find the perfect solution for your new home

The choice of which fabric, blind, colour or amount of privacy are all important factors when deciding upon how to dress your windows. Different rooms may need different solutions but one type of blind or curtain may be to resolve multiple requirements.

Stylehome have years of experience in the design and supply of window treatments and soft furnishings and can offer you a wide range of products to suit your home.

All their curtains and blinds are made to measure in specialist work shops to ensure the finished products meet all your requirements and specific needs.

The business also offers a design service and is happy to help and advise any customers irrespective of whether they are thinking of changing just one window, or even a complete house.

No job is too big or too small. Where larger jobs are concerned, they are happy to visit you in your own home.

The business feels that the home visit is a vital part of their job as it gives them an insight into your home and lifestyle and helps them to come up with the right scheme to suit your personal needs.

They charge no consultation fee and offer a free measuring and quotation service. Their informative website has an immense range of examples to use as inspiration.

Stylehome also supply blinds of every form, all of which are made using the latest machinery and the best materials which enables them to guarantee all their work and products.

Whilst the quality of the products and workmanship is of the highest level, the business is also proud of the fact that their prices are very realistic and are happy to help you achieve your ideas at a price you can afford.

They have many years of experience and enjoy an enviable reputation with many repeat customers.

Quality, value for money and personal service are very important to Stylehome as many of their customers have discovered. Contact them today for a full range of their services, you will not be disappointed!



Threemilestone Industrial Estate, Threemilestone, Truro, TR4 9LD Tel: 01872 560 500

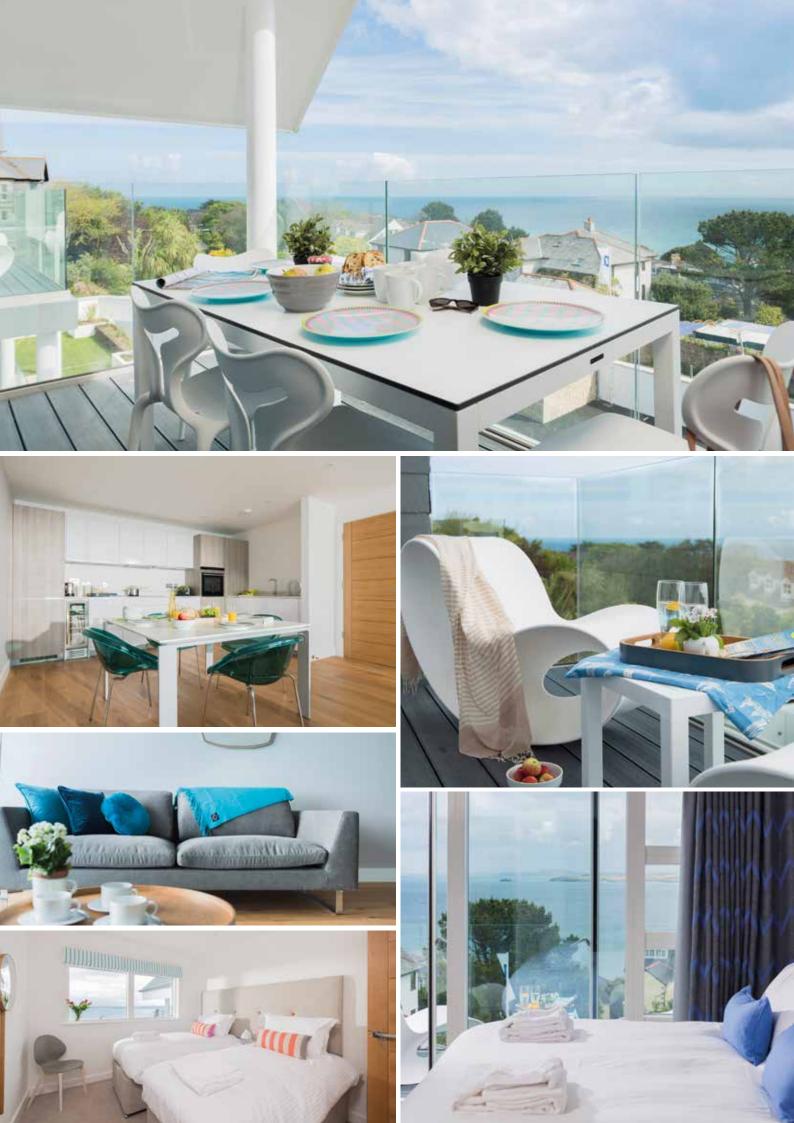
Email: mark@stylehome.co.uk www.stylehome.co.uk











iroka - contemporary living

An emporium of innovative and cutting edge brands, **iroka** brings an interiors paradise to the style-conscious home-owner. The best in contemporary furniture collections including lighting, homeware, flooring and furnishings, iroka is synonymous with luxe design and quality.

Many of the ranges are exclusive to their showroom in Cornwall and are sourced from all over Europe; from Kartell, Magis, Content by Conran and Calligaris. iroka prides itself on creating the ultimate in bespoke interiors, offering specialist custom items and 'turn-key' solutions for every client, both residential or commercial sectors.

Providing an Interior Design Service with a team of accomplished designers, iroka can plan and furnish any type of property.

Designers source locally, nationally and internationally for the highest quality products, allowing people to share and indulge in the iroka vision.

Furniture packages are also available for property investors, supplying everything from floor to ceiling, right down to the tiniest details and finishings. The comprehensive packages and concierge service unite the best elements of interior design which can ensure a stylish five star finish accreditation from VisitBritain.

iroka offer the complete design package and can do as much or as little for the client as they require. With the largest single site contemporary furniture showroom in the South West, iroka delivers the ultimate in interiors.



15 Hayle Industrial Estate Park, Hayle, Cornwall TR27 5JR Tel: 01736 757 333 Email: studio@iroka.com www.iroka.co.uk

transform or refresh simple, innovative ideas

Do you need to improve the look of your property for sale or have you just moved in?

Do you need to work on the whole house, transform a room or just add those special finishing touches? Maybe now is the time to enlist the help of an Interior Designer, whose skills and experience will make all the difference.

Design Consultant Ian Buckingham offers a bespoke interior design service that is both personal and unique where relationships with clients are a priority and built through trust.

The consultancy delivers all interior disciplines from the sourcing of unique items through design concepts to full design ideas and drawings. This comprehensive service and experience is applied across residential, restaurant and bar, through to commercial, office and hotel projects.

Ian has a reputation built on his adept understanding of his clients needs and wishes and the ability to realise these aspirations into a reality.

He ensures that every part of the design is tailored to the needs of the most discerning client, providing balance of style, usability and budget sensitivity.

Ian Buckingham works closely with his clients to combine his expertise with their ideas and budgets. Ian knows that practicality is paramount to his clients.

Whatever your project, Ian Buckingham will be with you all the way from initial concept and planning through to completion.

Call Ian today to transform your vision into a reality.



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Mobile: 07931 932 262

Email: ian.buckingham1@btinternet.com

































Live the life you love

A warm welcome awaits you at Zoma Home, a coastal inspired boutique in the popular shopping area of Chester Road in Newquay. Influenced by a fusion of modern, rustic and contemporary coastal design styles, Zoma Home provides the perfect inspiration for your home by the sea.

Choose from a bespoke range of quality hand painted furniture, Annie Sloan Chalk Paint™ and stylish home accessories as well as unique gifts and artwork by local artists and designers.

A passion for the Cornish coast is reflected in the muted colours, natural textures and patterns found in Zoma Home pieces, many of which are created using upcycled or reclaimed materials in keeping with their aim to source with an environmental and ethical conscience where possible.

If you are looking to update your existing furniture to fit in with your new decorative scheme, Zoma Home also provides a commission service for revamping tired wooden furniture using Annie Sloan Chalk Paint™ including a free consultation about design and colour.

Looking to get creative yourself? Zoma Home also runs paint workshops teaching the basic techniques for revamping your furniture.

If you are looking for something beautiful and unique for your home or that special gift for a loved one, then visit Zoma Home where you will be guaranteed friendly customer service, a treat for the eyes and the inspiration to 'live the life you love!'



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A marriage of traditional workmanship and the latest building techniques

C G Fry & Son commenced marketing their development at Nansledan in 2016, which will offer many properties including housing, schools and health centres, combined with affordable housing.

Nansledan is a 540-acre extension to the coastal town of Newquay on the north coast of Cornwall in South West England. The name is Cornish for 'broad valley.'

Over time Nansledan will evolve into a community of homes. It will include its own High Street, church, school and public spaces, helping to meet the future needs of Newquay in a complementary and sustainable way.

The site will be created on land owned by the Duchy who aim to set a benchmark for sustainable housing in Cornwall.

They are keen to show a commitment to use, wherever possible, locally sourced materials and traditional trades with the objective of minimising carbon emissions.

Cornish slate and granite will feature in the construction of the traditionally styled properties which are designed to fit with the local scene.

C G Fry & Son have gained an enviable reputation over the years for the real quality of design and construction of their homes incorporating attention to detail that buyers know they can take for granted.

Finishing touches are also important with all their homes featuring a high quality internal specification including excellent kitchen and bathroom fittings.

If you reserve your new home at an early stage, there may well be the opportunity to make the property even more individual with a range of available upgrades.

C G Fry & Son place a great emphasis on craftsmanship and quality. Over more than 80 years their guiding principle has been to marry traditional workmanship with vision, innovation and the best of current building technology.

Reputation and integrity are fundamental to them in everything they do irrespective of the size of the task being undertaken.

Their involvement from the start with the renowned Poundbury development at Dorchester has spread the name of C G Fry & Son far afield, but they remain as focused as ever on the needs of each individual customer.

For details of the Nansledan development, contact Richard Holder at David Ball New Homes who are acting as agents for C G Fry & Son or the show home on 01637 871 694 which is open 7 days a week between 10am - 5pm. We recommend phoning to make an appointment so you are not kept waiting at busy times.



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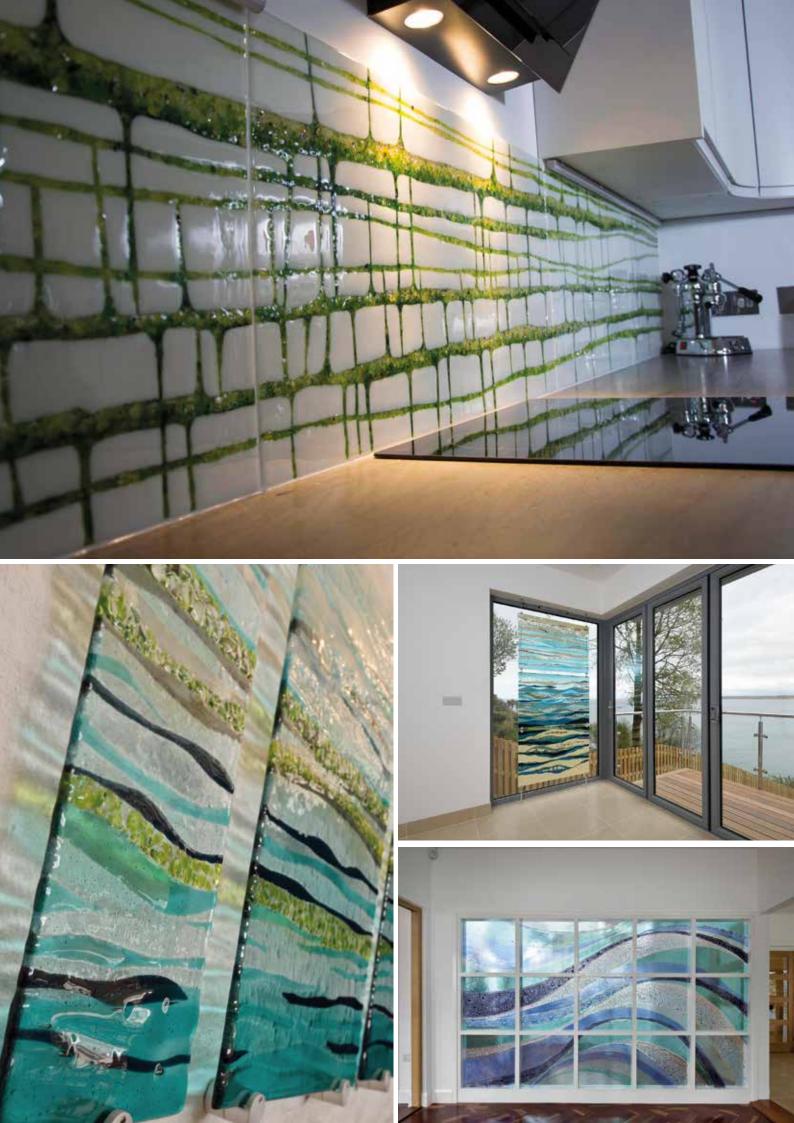












Welcome to Off The Wall Glass

Ali Gibson designs and creates all the fused glass art and kitchen and bathroom splashbacks at her Off The Wall Glass studio in Penryn and has many clients in Cornwall and throughout the UK.

Originally working in stained glass and Tiffany Lampshades Ali moved to Cornwall in 2006 and following several years study of fused glass has recently opened a new studio at Grays Wharf, Commercial Road, Penryn. Specialising in large fused glass art panels plus kitchen and bathroom splashbacks.

Fused glass is an ideal medium for kitchens and bathrooms where surfaces must be waterproof, easy to clean and hygienic and where other art simply cannot be used. An Off The Wall Glass splashback can transform your kitchen or bathroom and make a stunning focal point whilst combining beautiful art with function.

Ali has created a collection of splash back designs and fused glass art to delight the eye with a celebration of colour and textures, but if you do not find what you are looking for she can design a bespoke piece to suit your own decor and colour scheme.

Fused glass has many applications throughout the home and the large panels can be used as wall art, kitchen and bathroom splashbacks, internal and external windows and mirrors. To complete the look of your interior, you can also purchase co-ordinated bowls, charger plates and coasters to bring a cohesion to your home design.

Ali's website has many examples of the work she has produced for her clients. The "Cornish Seascape" and "Scilly Sands" continue to be a popular choice for good reason, as the colours are perfect for both kitchens and bathrooms and reflect the coastal location.

The latest "Pebble Trees" and "Pebble Stack" designs are beautifully neutral and can be varied in colour and size, complimenting both traditional and contemporary kitchens in greys, white and duck egg shades which are all on trend at the moment. They compliment the traditional and shaker designs in soft greens, neutral shades and duck egg blues which are in trend at the moment.

For more information visit her studio or website, you will definitely find something to get your creative juices flowing.



Grays Wharf, Commercial Road, Penryn, Cornwall, TR10 8AE Mobile: 07554 889 119 Email: offthewallglass@gmail.com www.offthewallglass.co.uk

Architectural Metalwork can make such a difference

Like any material in our homes and businesses, the skilful use of metalwork can enhance and beautify our surroundings.

The Ace Group who are located in Newquay have countless years of experience and are well known for the many projects they have undertaken throughout the South West and further afield.

They are a family run business employing approximately 20 people in their 7200sq ft premises and specialise in architectural metalwork.

This includes ventilation and sheet metalwork, light fabrication including balustrade, terrace screens, kitchen extract systems, wall cladding, feature staircases and much, much more.

You will find a full list of the projects they have completed on their web site along with photographic examples of their work.

You may well have decided what you are looking for, or indeed, you may have a concept, but no idea how to achieve the end result.

Ace Group will be with you every step of the way. They will listen carefully to your requirements, suggest the best way to achieve your objective and then work with you to decide on a strategy.

Having the capability to design, manufacture and install independently, or work with your architects and designers, they approach every project with confidence and creativity.

They are highly skilled and experienced in their specialist field of architectural metalwork, which is paramount to their growing reputation for quality cost effective metalwork.

They believe that functional metalwork should still look stylish and complement its environment. They are skilled in assessing your needs and designing a solution which will not only enhance your building or project, but last a lifetime.

Their attention to detail and demand for perfection ensures from initial brief to final installation, client satisfaction is guaranteed.

When you contact Ace Group you are sure of a satisfactory outcome.



Quarry Park Road, Newquay, TR7 2NY

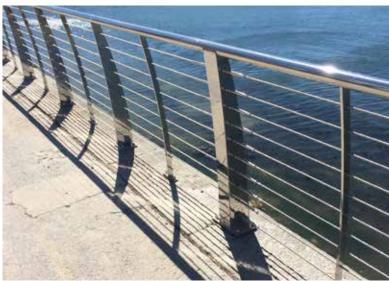
Tel: 01637 873 324 Fax: 01637 876 904

Email: info@aceeng.co.uk

www.aceeng.co.uk



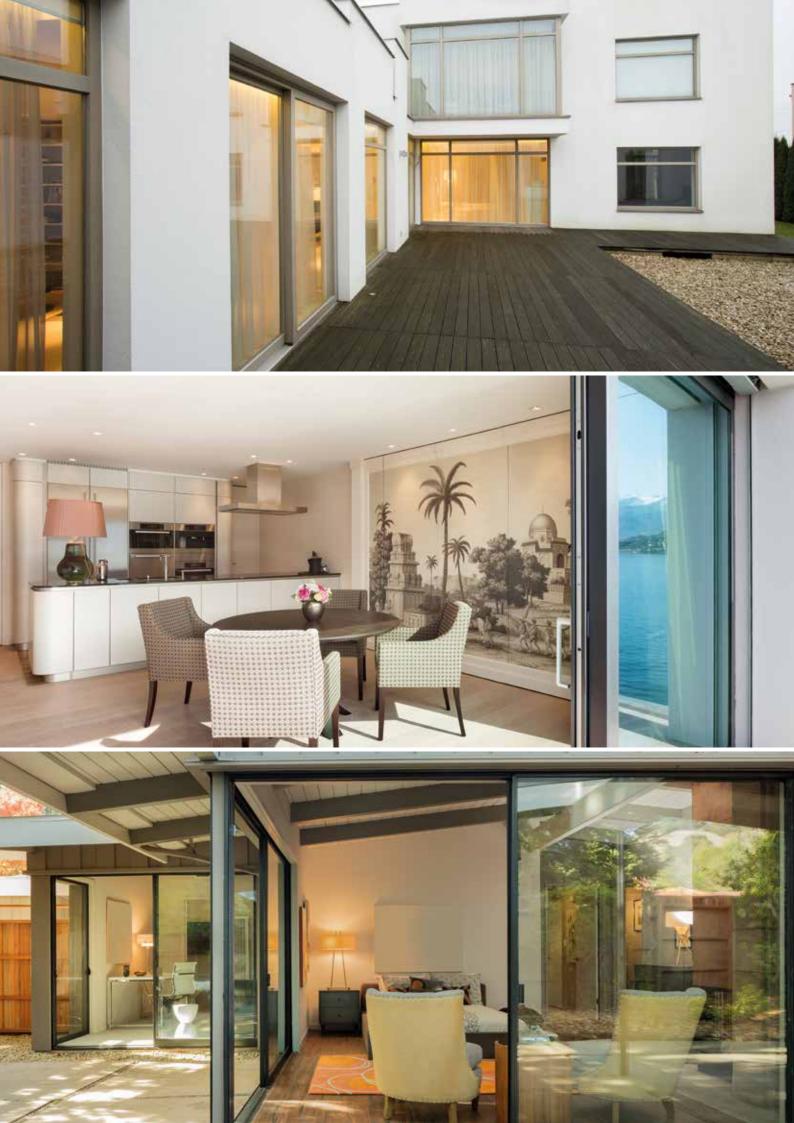












Professional and personal service

A visit to Lux Windows and Doors is highly recommended for anyone who is contemplating replacement windows and doors.

The business has many years experience and are rightfully proud of the excellent reputation they have built up and with thousands of satisfied customers throughout Cornwall and the surrounding areas.

They must be regarded as one of the area's leading suppliers and installers and like any successful business they continually receive recommendations from their customers, which speaks volumes for the extremely high quality of their products and workmanship.

At Lux, they undertake all sizes and scope of projects, working with architects and building control to decide on the best products to meet your individual requirements. They know that your windows and doors add the final touches to your home or building project and their products are tailor-made to suit your build exactly.

They offer a free consultation and design service and all their installations are completed by their own teams of qualified professionals.

All their products are insured and as accredited members of a number of associations they can offer their customer's added security in the knowledge that they are fully protected.

Their window and door products are highly engineered and insulated to guarantee efficiency and provide the performance that their customers value.

After discussing your requirements and listening to your ideas, their experienced designers will offer you advice and guidance whilst still maintaining and including your own visions.

They will create an image showing you exactly how your new windows and doors will look. They will also provide a no obligation comprehensive quotation for your consideration.

Their services include:

- · Aluminium Windows
- · Aluminium-Clad Timber Windows
- · Sash Windows
- · Doors
- · Bi-Fold Doors
- · Passive House Windows and Doors
- · Lift and Slide Doors

Their insistence on quality products and service means that they firmly believe that their products do offer the best value for money.

There is no doubt that Lux Windows and Doors are one of the most professional businesses of their type and for anyone who is thinking about improving their home, they are definitely worth a visit.

For a full list of all the services available, you are invited to contact them on the details shown below.



Unit C2, North Grange Industrial Estate, Carnon Gate, Devoran, Truro, Cornwall, TR3 6RF Tel: 01209 822 776 Mobile: 07980 451 733

Email: enquiries@luxwindowsanddoors.co.uk www.luxwindowsanddoors.co.uk

The most trusted name in all things Fire and Stove related

For most homes the fireplace will form the focal point of your room. For this reason alone it is important to make sure that you choose the right stove for your living space.

Charlestown Woodburners & Fires are a well-established, independent company with many years experience installing wood burning stoves and multifuel stoves to home owners and trade customers. They have countless local and regional builders, developers and contractors who are repeat customers.

The business install a wide range of traditional and contemporary stoves. Visit their impressive showroom for a consultation, they can arrange a free site visit and provide a full no obligation written quote for supplying and fitting.

They are on site for every job and provide a personal service catering for all your requirements from start to finish, this includes ongoing maintenance of your stove and flue and the design of your stove surround.

Their services include:

- · Gas Installations
- · Electric Fires
- · Wood Burning Stoves
- · Multi Fuel Stoves and much more

They are a registered HETAS and Gas Safe approved retailer, with their staff being fully trained, ensuring that you and your family will benefit from a safely fitted and maintained heating appliance.

They have been established with the sole aim of providing their clients with high quality products combined with all the advice and guidance you will ever need.

They will not only satisfy all your heating needs, they will also make you aware of just how professional and helpful they can be. Visit them today to discuss your requirements.



60 Holmbush Road, St. Austell, Cornwall, PL25 3LP Tel: 01726 66412

Email: info@charlestownwoodburners.co.uk www.charlestownwoodburners.co.uk











RC Construction SW Ltd - the name you can rely on

Finding a high quality, reliable building company can sometimes prove to be a difficult task. This can be made even more difficult if you are new to the area and do not know anyone.

RC Construction SW Ltd, come highly recommended and have a wide range of building services available, including all the traditional disciplines of domestic and commercial work, loft conversions, renovations, extensions, driveways, groundwork and new builds.

They have been providing quality construction throughout Newquay and the surrounding areas since 2013.

Like all reputable building contractors, their range of services is too numerous to list, however, they are able to handle anything involved with building, property maintenance and construction, for both residential and commercial clients.

The ethos of the business encompasses time honoured values with modern and progressive thinking both of which have been embodied in the business since it was first established.

Everyone involved in the company believes in these traditional values which offer excellent workmanship combined with fair and honest pricing.

Whilst this thinking underpins everything they do, they also appreciate that their clients should expect honesty, integrity and the use of highly skilled traditional tradesmen in providing an excellent solution.

The building industry and their code of practice is constantly under review and subject to change. RC Construction SW Ltd always ensure they operate within these guidelines.

Being a business who believe their customer is their most important asset, they have adopted certain standards which they believe are important.

Irrespective of the task being completed, they will always ensure that the areas being worked on are kept clean, tidy and above all, offer a safe working environment.

Their customers can expect all tasks to be overseen from the start of the process right through to completion. This will make sure that everything which needs to be done, is done and is completed in the correct order.

Whilst their can always be problems, the objective of the business is to complete the job, on time and on budget. You can also expect to be regularly updated on progress and involved in any major decisions.

Last, but not least, they will never leave a task until the customer is satisfied with the work carried out. If you are looking for a reputable building company, you would do well to contact RC Construction SW



Gable End, Tregustick, Newquay, TR8 4AR
Mobile: 07792 278 798 / 07814 778 351
Email: eccles283@btinternet.com
www.rcconstructionsw.com

Inspiration for your home

Sometimes when you contact a business, you just know you have made the right decision and that not only are you going to find everything you will need, but also, you are going to be treated properly.

Everything Stone is a family run company based in St Austell, Mid Cornwall. At Everything Stone they offer a wide range of stone products from natural stone paving and landscaping products to bespoke natural stone and quartz work surfaces.

They provide the following:

- · Worktops and Vanity Tops
- · Stone Flooring and Paving
- · Landscaping Products
- · Granite and Slate Hearths
- · Architectural Building Products

Their stock is thoroughly checked to ensure they are always offering the highest possible range of quality products.

Give your kitchen a touch of elegance with a granite, quartz or marble worktop. They are available in a variety of shades and colours to suit any kitchen design. They are one of the leading suppliers of kitchen worktops in Cornwall and have created thousands of bespoke kitchen worktops using the latest in computer numerical control (CNC) technology.

As well as kitchen worktops, they can also supply and install bathroom vanity tops and wall cladding, creating a unique bathroom experience.

Everything Stone showcase their worktops in a newly renovated showroom in Par, near St Austell. Directly outside the showroom they have constructed a display area for paving and landscaping products and have over 40 patios on display.

All of their staff have an intimate knowledge about their products and are able to answer any questions asked of them.

Everything Stone can assist with design, template, fabrication and full installation of your natural stone requirements in your home and garden

You can realise your dreams with Everything Stone.

Natural Stone. Made Simple.



4 & 5 The Roundhouse, Harbour Road, Par, St Austell, PL24 2BB

Tel: 01726 814 466

Mobile: 07867 604 888

Email: cals@everythingstone.co.uk

www.everythingstone.co.uk







J Lee for all your Plumbing and Heating needs

J Lee Plumbing is a locally based company with countless years of knowledge and experience.

Jack Lee who owns and runs the business is friendly and responsive to his customers needs. He appreciates the fact that a great deal of his work comes from personal recommendations which speaks volumes for the standard of his work.

Being "Gas Safe" registered means that you can have complete faith in all work carried out and one telephone call will ensure that you will receive all the assistance, advice and guidance you require.

The business offers the home owner a complete service from design and advice, modernisations, boiler servicing repairs, replacements and full gas central heating installations.

In addition to offering a full and comprehensive service regarding gas, the business carry out plumbing repairs and maintenance and provides their customers with a wide range of services.

They are fully qualified to carry out Gas Safety Inspections which are a legal requirement for all landlords and they are qualified in all aspects of natural gas.

Legislation concerned with gas has recently changed and the Local Authority Building Control will have to be informed when relevant gas work is undertaken.

This includes the installation or exchange of central heating boilers. Work must be carried out by an approved installer. J Lee Plumbing have all the relevant approvals and certification.

All work is fully guaranteed and they offer a free survey and quotation service. Gas is dangerous and it is better to be safe than sorry when it comes to anything to do with it.

Your gas, plumbing and heating can sometimes cause no end of problems, however, rest assured J Lee Plumbing are just a phone call away and are always pleased to assist you from a simple repair to a full Central Heating Installation.

J Lee Plumbing



Tel: 01637 871 564 Mobile: 07863 347 153 Email: info@jleeplumbing.co.uk

How safe are your Electrics?

It is often the parts of our property which we cannot see that can cause us problems in the future and our electrics are no exception.

With our electrical wiring, continual use can lead to degradation and eventually failure.

This is why you should contact Livingstone Electrics who are a one stop shop for all your electrical needs.

Matthew Livingstone who owns and runs the business is proud to have been chosen as the Student Apprentice of the Year at Camborne College in 2009.

Since they were first established, they have built up an enviable reputation for the quality of their work which is very much to their credit.

The company have a wide customer base throughout Newquay and beyond. They are specialists in both domestic and commercial installations and maintenance.

Being a NAPIT approved contractor you can be assured their work is carried out to the highest standards.

For home owners, landlords and commercial customers, they will carry out full electrical inspections, periodic checks, as well as rewires and portable appliance testing. No job is too big or too small.

The company aim to offer homeowners and businesses a complete and fair service and their customers can have complete peace of mind in all the work they carry out.

They regularly undergo reviews to ensure they are fully aware of the latest changes within the industry and are always working within these guidelines.

If you have a problem with your electrical circuits, or maybe you are buying an older property, then you should contact Livingstone Electrics and ask them to carry out a full inspection.

They can provide maintenance and installation services and will design and install the correct solution for your needs.

LIVINGSTONE ELECTRICS

22 Sweetbriar Crescent, Newquay, Cornwall TR7 2JP

Tel: 01637 621 232 Mobile: 07877 424 566

Email: matt934@hotmail.co.uk www.livingstoneelectrics.co.uk





























The ultimate DIY Trade Centre

Micro DIY is on Albany Road, just off Edgcumbe Avenue, Newquay. As soon as you enter the store you will find a large and impressive range of stock which will provide new ideas for even the most ardent DIY expert.

This privately owned company was established in 1979 to meet the local needs of the general public and has become one of the leading suppliers of building products in the area. Micro DIY is also widely used by the Trade and Local Authorities.

Micro DIY is no longer a small company; there has been a significant increase in staffing, a considerable investment in equipment and a substantial increase in stock levels.

The products available 'in store' are extremely diverse and wide ranging – but in the unlikely event that you are not able to find what you are looking for 'please ask' if there is back-up in the stock rooms/if there is an alternative/or whether it can be sourced 'just for you.'

Micro DIY are rightfully proud of the fact that they are now one of the most experienced independent family run builders merchants in the area.

Their growth has been in response to the needs of home owners looking for good quality building products at very competitive prices.

All the staff are knowledgeable, helpful and friendly - this is all part of the Micro DIY approach towards customer satisfaction - that the customer and their needs must come first.

If you have any DIY or building material requirements, it is recommended that you visit the Micro DIY, Trade & Home Improvement Centre - you will find that it is a veritable Aladdin's Cave full of building ideas and solutions.

And while you are shopping at Micro DIY - you can park for free!





Email: terrygreen@microdiy.wanadoo.co.uk



Relax and unwind with Elite Spas & Leisure (SW) Ltd

The origins of hot tubs and spas can be traced back to ancient history. It is well documented that Native Americans were well aware of their healing properties and have used them for thousands of years.

Elite Spas & Leisure (SW) Ltd is a local South West company trading from the rear of Trelawney Garden Centre Wadebridge. They have also recently opened their Showroom in Fermoy's Garden Centre Ipplepen, Newton Abbot. They provide a vast range of leisure products so you can relax and unwind and make the most of your garden.

They specialise in the sale, supply, installation, commissioning and after care service of hot tubs, swim spas, saunas, garden buildings, greenhouses and much, much more!!! With so much to choose from you will be glad of a complimentary drink in the award winning restaurant at Trelawney, when purchasing any large item.

Working in partnership with their global leading suppliers Elite Spas Ltd, Regency Garden Buildings and Vitavia Greenhouses, they are able to provide the very best hot tubs, garden buildings and greenhouses money can buy. If they do not have what you are looking for then they will make it or build it to your very own specification.

Their products are tried and tested with over 40 years experience across the industries which really does ensure you get exceptional value for money, quality and peace of mind.

Catering to both domestic and commercial needs, Elite Spas & Leisure (SW) Ltd supply only the best all American Aspen and Alps hot tubs and swim spas, with up to 10 years warranty.

Prolonged stress has a bad effect on our bodies and can cause headaches, hypertension and ulcers. Taking the time out to relax in a hot tub will only help to relieve the stress and therefore lessen the chances of us developing any of these conditions.

When you visit Elite Spas & Leisure (SW) Ltd you will receive the best help and advice available from friendly and experienced staff. They will do everything they can to help you come to the right decision but appreciate that the final decision is yours.

Go ahead and enhance your lifestyle with Elite Spas & Leisure (SW) Ltd.



Trelawney Garden Centre, Stadesbridge,

Wadebridge, PL27 6JA Tel: 01208 816 332

Mobile: 07811 553 398

Email: cornwall@elitespasandleisure.co.uk

www.elitespasandleisure.co.uk















A warm welcome awaits you and your pet







Award Winning - Best UK Veterinary Practice 2017

A warm welcome awaits you and your pet.

Penmellyn Vets is an independent practice which has been providing veterinary care in Cornwall for over 130 years. Unlike many modern veterinary practices Penmellyn is owned by six veterinary surgeons based in Cornwall.

The six owners Ruth, Hannes, Peter, Phil, Colin and James form part of a team of 22 vets, each of whom work with pets or horses at one of their locations.

The practice has six locations Newquay, Padstow, Bodmin, St Austell, Pool and St Columb Major. The St Columb based Veterinary Hospital is one of only two Royal College of Veterinary Surgeons recognised Veterinary Hospitals in Cornwall.

Penmellyn prides itself on providing the best of care for your animals whilst maintaining traditional values in looking after their owners.

They provide 24/7 care with their employed vets 365 days a year. This means there is no need for their clients to transport their pets to a specified emergency centre every morning and evening for the duration of their time with them. The hospital is staffed with veterinary staff permanently around the clock.

If you require a home visit for your pet then they will endeavour to provide it. More comprehensive facilities are provided at their locations where facilities include:

- · In-house laboratory for sample analysis
- · Orthopaedic and Spinal theatres
- · Soft Tissue theatres
- · Dental suite
- Radiography (X-rays), ultrasonography and computer tomography scanning (CT)
- · Endoscopy, Arthroscopy
- · Stem Cell Therapy and Chemotherapy

Penmellyn provide their own preventative healthcare package for dogs and cats called LifeCare. It provides your pet with all of their routine preventative healthcare needs such as vaccination, internal and external parasite control. Clients have the option to upgrade to LifeCare+ which provides patients with unlimited access to vet and nurse consultations 6 days a week, something which only Penmellyn provide in Cornwall.

Penmellyn's Equine vets routinely visit your horses at your stables. Also, if required, they can be seen at the hospital for routine vaccinations, dentistry, investigations or surgery. If your horse needs to stay for a few days they have a fully equipped "American Barn" where they are kept.

For more information or to discover what their clients think of them visit the website. Alternatively give them a call or pop into one of their surgeries.



Station Road, St Columb Major, Cornwall, TR9 6BX
Tel: 01637 880 307
Email: admin@penmellyn.co.uk
www.penmellynvets.co.uk



The finest handpicked Cottage Holidays

Sykes Cottages offer a huge choice of over 7,500 personally-inspected holiday cottages to rent in the UK and Ireland at fair and affordable prices.

From romantic cottages for two to contemporary properties for large groups, you are sure to find a holiday cottage to suit you. With 25 years experience matching their customers to their dream holiday home.

Such is their reputation, they are proud to say that the majority of their bookings are return guests and with a 100,000 bookings each year, they must be doing something right!

Quite clearly, they should be the first point of call for anyone looking to rent a holiday let in the area irrespective of the length of the term required. Their web site also has a 24 hour online booking system.

Sykes Cottages are also selective in the type of properties they market and making the prices realistic. They believe it makes far more sense to have properties with quality bookings in place rather than have empty weeks because the property is priced too highly.

They have always put quality and customer service at the top of their priority list, which in turn has helped them receive excellent reviews on Tripadvisor.

Visit their impressive web site for more detailed information regarding holiday lettings.



Richard House, Lower Bridge Street, Chester, CH1 1RU

Tel: 01244 617 743

Email: info@sykescottages.co.uk www.sykescottages.co.uk









































Celebrating 127 Years of Golf

With stunning views across the Atlantic ocean, Newquay Golf Club caters for the needs of all golfers. The eighteen hole, par 69 golf course has been designed to offer a course which is sure to appeal to golfers of all abilities.

Newquay Golf Club was formed in 1890 with the intent of creating Cornwall's finest golf course alongside the wonderful stretch of Fistral Beach. The original plans for the land were to build a housing estate where the golf club now lies, with three parallel roads running between Tower Road and the sea. The Headland Riots of 1887 prevented this, meaning the planned development came to a halt and the Links were spared.

The Course

Newquay's scenic seaside location overlooking the famous Fistral Beach provides an ideal location for a course that is both challenging and rewarding to play. The par 69 course is renowned for having some of the best greens in the county and is well protected by some well placed pot bunkers, making accuracy the key to good scoring.

The Clubhouse

The clubhouse was originally called the Tower, built for the Molesworth family in 1835, it included a castellated tower and a private chapel as the family were devout Roman Catholics.

From the clubhouse at Newquay Golf Club you can enjoy amazing views across the course. It is the perfect place of relaxation for golfers, visitors, societies or corporate clients who can enjoy a quiet drink or bar meal in the lounge or dining room. It is also an ideal venue for hosting special events and celebrations.

They provide an efficient service and offer the best value possible. Their caterers in the restaurant have earned a high reputation for their superb homemade food and exciting variety of menus.

Pro Shop

Newquay Golf Club have a superb range of golf equipment, clothing and accessories available in their pro shop. They have experienced staff, led by their PGA professional who is always on hand to help with any questions you may have. They stock most of the top brands and can also provide services such as club fitting, repair, resetting, re-gripping and cleaning.

Memberships

They offer a range of different memberships, including a special introductory offer of £395 for new members. To be eligible for this exciting offer please quote DAV123.

For more detailed information about the club and course please visit their website www.newquaygolfclub.co.uk

Golf Lessons

Why not get trained by their PGA qualified instructor to sharpen up your golf game. They offer a wide range of tuition options to help improve every department of your game.

Whether you are thinking about joining the club or are looking for a relaxing days golf on one of the areas finest courses, your enquiry will be welcomed.



Tower Road, Newquay, Cornwall, TR7 1LT
Tel: 01637 874 354
Email: info@newquaygolfclub.co.uk
www.newquaygolfclub.co.uk

Homebuyers Checklist

Checklist 1 - The Buying Cycle	AA/RAC etc:
Enquire about Mortgage availability	Hire Purchase
Choose Agent & Solicitors	Employers
Once sold make offer on property	Dentist
Obtain removal quote	Vets
Exchange contracts	Credit Cards
Checklist 2 - Essential Contacts	Post Office
Book Your Removal	Catalogues
Electric Company (Final reading)	Milkman
Electric Company (New connection)	Other
Gas Company (Final reading)	Checklist 4 - What to take with you on the day of the move
Gas Company(New connection)	Vital Documents
Phone Company (Disconnect at old property)	Food and Drink
(Connection at new property)	Medicine
Water Company (Inform both old and new)	Light Bulbs
	Spare Clothes
Checklist 3 - Important Contacts	Washing Up Liquid
Family	Eating Utensils
School	Toilet Paper
Opticians	First Aid
Bank	Rubber Gloves
Store Cards	Towels
Council Tax	Cash/Cheques
DVLA	Jewellery
Sports Clubs	Cooking Utensils
Friends	Essential Tools
Doctor	Bin Liners
Chiropodists	Bed Linen
Building Society	Soap
Newspapers	Credit Cards

TV Licence

Viewing Appointment Record



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david ball Agencies

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www.davidballagencies.co.uk

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