



All about Hair & Son and our first 97 years

Hair & Son is a long established local business and has been advising clients in all aspects of property from the very beginning and quite uniquely has been conducting Public Auctions for over 90 years. Hair & Son was originally founded by a Mr Edmonds and Frederick Gordon Hair in 1922 trading as Edmonds & Hair. Mr Edmonds left very soon and the firm then became known as Frederick G Hair, although the original Mr Hair was known as Gordon rather than Fred.

In time the firm moved from the first office opposite Leigh Cemetery into Thames House, on the corner of Thames Drive and London Road. Gordon Hair opened his office next door to his good friend Sydney Bates. In time both their sons joined the respective businesses. Frederick G Hair then becoming Frederick G Hair & Son and Bates becoming Bates Son & Braby.

Alec Hair then joined his brother in the business and the firm opened new offices at 54 Broadway, Leigh. This time working alongside John R C Thatcher (Solicitor).

Robert Hair joined the firm in 1953 and the business has always been known as Hair & Son ever since.

Hair & Son now have five local offices and cover almost all aspects of the buying, selling and letting of residential, commercial and industrial property. The new partners - Nick Verdin and Laurence Cox are very much looking forward to developing this expanding business and serving clients anywhere between Shoebury and Basildon.



Why Choose Hair & Son?

At Hair & Son we are all too aware that nobody has to use our services and that all our clients must choose to do so, so we have always been only too aware of the need to offer a lot more than just an average "Estate Agent."

Recommendation

We believe the fact that we are so often recommended is quite possibly our strongest asset and clear proof that we do live up to our promises and, hopefully, generally exceed our client's expectations.

Of the numerous buyers and sellers that we've contacted following a sale or purchase, we are delighted to report that 100% of them would be pleased to use our services again and exactly the same figure would be happy to recommend us to friends and family.

Reaching the Widest Market

As part of the influential Relocation Agent Network we have 600 offices around the Country and over 100 inside the M25. We fully understand the importance of 'out of town applicants' and often find that over 50% of our buyers come from outside the local area.

Presentation is Key

Everyone seems to offer "professional photography" and other so called "addons" with us the professional photography; professional floorplans and dynamic brochures are all included. Uniquely, we also offer a full digital furnishing service, often for less than £100 all in.

The Most Successful Agency in the Area

We regularly monitor how we perform against the competition and equally regularly find that we considerably outperform the competition, in two key ways. Firstly, if instructing Hair & Son you are more likely to move with us and in some cases almost twice as likely as with other agents.

Secondly, with Hair & Son you are much more likely to sell your home from the original asking price, rather than having to reduce and reduce again, from an inappropriate and often over optimistic starting figure. In this case we are up to four times better than our competition, some of whom barely scrape over the 50% success rate. (Figures obtained through Rightmove).

In Conclusion

Over the years, we have realised that it is none of the above particular headlines that hit home but in fact it is a combination of them all and most importantly, we promise service with a smile.



A complete Letting and Management Service
At Hair & Son, lettings no longer take a back seat to residential sales. We take great pride in the substantial improvements we have made to the marketability of let properties, which have allowed our clients' businesses to flourish.

With a substantial pool of tenants at our disposal and an intimate understanding of the local rental market that can only come with decades of experience, we help our clients to grow their portfolio and maximise their income.

Our marketing packages for let properties are just as detailed and diverse as our sales packages. Each property is listed on our site, on Rightmove and on OnTheMarket, with a pack that comes complete with full colour professional photos, floor plans, maps and background information. On top of this, we also advertise in the local newspapers and through direct marketing, as well as pro-actively approaching tenants who may be interested.













An Enviable Tenant Database

Having been active in the local rental market for over 95 years, our lettings department has one of, if not the, largest database of prospective tenants in the area. This means that at any one time, we could have 10 or 20 potential tenants for your property without even marketing it. And because we use the latest refereeing and credit check software, and protect deposits under the Tenancy Deposit Scheme, we can provide a complete guarantee for the tenant you choose.

Support in Building Your Portfolio

As part of the comprehensive service that comes with dealing with the Estate Office, we are able to go above and beyond to help Landlords and their businesses. Thanks to our background in property management and our experience buying homes, we are able to advise on the purchase of your properties, as well as letting them, helping you to create, establish and grow your property portfolio.

Great Offers to New Landlords

We know choosing who lets your property is a big decision. That is why we make it easy. On top of all of our other services and benefits, we also provide outstanding offers for new landlords, including reduced letting and management fees for the first few months. We believe our service is so exceptional that once you have tried it, you will not want to go anywhere else – and after the first few months we are sure you will agree.



Property Management with Hair & Son

At Hair & Son we offer the full package. From block and commercial management to residential management of let and leasehold properties and every combination your portfolio might hold, there is not a single type of property our team have not managed at one point or another. And because we boast one of the largest and most comprehensive managing departments in the area, we have the capacity to cope with the largest and most established of portfolios.

Unique to You and Your Property

Our entire service is tailored to you and your property portfolio. By providing a service that offers varying degrees of autonomy, we strive to be as flexible as possible. So whilst we may handle almost everything for one client who wishes to remain as passive as possible, we may only provide one or two of our services to clients that prefer to remain hands on. But our tailored service does not stop there. Our expertise in all areas of property means we can also assist in other aspects of your business, whether it is growing your portfolio or carrying out schedules and surveys of your properties.





Access to Specialists

When Hair & Son manage your property, you get exclusive access to our industry specialists. On top of the Surveyors, Ground Rent Managers, Statutory Testing Team and Arrears Collectors that form part of our management team, you also have access to our Residential Lettings Department, our Commercial Lettings Department, our Auction House and our Chartered Surveyors. In short, by choosing Hair & Son to manage your portfolio, you are choosing management from a 60+ strong team of industry experts in charge of departments that have been operating locally for over nine decades.





Security For You and Your Property

From gas and health & safety checks, to rent deposit and statutory consultations prior to maintenance work, there is a myriad of rules and regulations that your property needs to abide by. But with Hair & Son you do not need to worry. We handle these on your behalf, ensuring your properties comply with every single piece of legislation now and in the future. But that is not all. Because the Royal Institution of Chartered Surveyors and The Property Ombudsman regulate us as a company, you can be doubly sure that your business and all its components operate within the strictest of guidelines.

The Management Department is backed by a professional accounts team using bespoke software specifically designed for property management. We have, in fact, been using computers within our management department for over 35 years, the first of which was the size of a small house.



Our accounts department does a variety of jobs on behalf of clients including ensuring any arrears are kept to a minimum and accounting to our clients promptly with full details and invoices for any expenses. In addition to the general financial management, we can also advise you on minimising your tax liabilities whilst renting your property in the United Kingdom.

So if we can assist you with your investments in any way, please call us on 01702 394959 or e-mail management@hairandson.co.uk



Your Complete Commercial Property Service

With over 50 years 'experience, we have been instructed to sell or let almost every size and type of commercial property. Combine this with our thriving property management service and professional services department led by a local MRICS surveyor and you can feel confident knowing that Hair & Son have the skills and experience to deliver a comprehensive service for your business.

Online and Offline Marketing

Our commercial marketing packages take advantage of every medium at our disposal. On top of listing full details and professional photos of your property on Rightmove, our own website and in print publications, we also pro-actively reach out to our extensive pool of previous clients and local business owners to find your property a tenant or buyer as quickly as possible.

Strategic Insight and Advice

As experts in all areas of commercial property, from sales to management to valuations, we can provide insight and advice to help you with any property matter. Whether you are looking to increase the marketability of your premises, handle a dispute with tenants or carry out a schedule of condition or dilapidation, we are here to help. And because we work so closely with both landlords and tenants, we can assist in putting together lease and rental deals that remain profitable for years to come.







Auctions

Until recently, selling property by auction was considered only to be viable if the vendor had a unique property. This impression has changed over recent years with many more houses being sold by auction. The majority of vendors have found the end result very rewarding.

Hair & Son have seen a steady increase in the number of properties that are now offered for sale through our auctions and are Southend's longest established and most successful auction house. Properties which are normally best suited for auctions are those which are being sold for investment, renovation or redevelopment. The great advantage of auctions is that your property is put in front of the largest possible selection of the right type of buyer who will actively compete against each other and, of course, provide an immediate exchange of contracts on the day.

Selling at Auction

Hair & Son have been conducting regular local auctions for more than 60 years. Our professional Auction Team are available to advise Clients on all aspects of disposing property and land by auction. We pride ourselves on giving honest and professional advice and our team would be more than happy to provide you with a no obligation appraisal of the value of your property and its' suitability for sale by public auction, prior to instructing us.



In the event that you decide to instruct us to sell your property by auction we will make every effort to ensure that we achieve the highest price possible. No time is wasted with abortive negotiations or prevarication. Prospective buyers are invited to bid openly against each other on the auction day and a binding contact is made on the fall of the gavel.

For many types of property there are a number of potential buyers who will offer a fair price but with public auction you take the last and best bid on the day, not the first acceptable offer. As a result exceptional prices can be achieved.



Completion of the sale generally takes place 28 days after the auction, or at any other time stipulated in advance by the vendor.

The vendor does not need to be directly involved in any negotiations.

The speed and certainty of auction sales are considered to be two of the greatest advantages of the process for any person considering this method of disposal. There is a contract ready for signature for sales before and after the Auction Day.



Specialist Advice, Surveys and Valuations

At Hair & Son LLP we have a department comprising of fully qualified and experienced Chartered Surveyors who offer a wide range of services to both private individuals and corporate clients.

From Building Surveys to specialist Party Wall advice and Valuation services, working on behalf of new and established clients, solicitors and lending institutions, we have the experience and expertise to carry out a range of services throughout South and East Essex.

A Tailored Report for your Property, we carry out detailed surveys of your residential or commercial property, that help you act in your best interests.

Building Survey

A Building Survey is a detailed inspection of the property that will provide a full report on defects and the suggested repairs. We are commissioned to carry out Building Surveys on both residential and commercial properties, usually for pre-purchase or pre-letting situations. Unlike other surveying services, we do not carry out Home Buyers Reports. A typical Home Buyers Report will provide you with an overview of things you need to know, and will not drill down into the level of detail or personalisation that we believe is needed for our clients to make an informed decision.





Schedule of Condition

For commercial clients, we can also be commissioned to carry out a Schedule of Condition prior to your Lease starting. This is usually recommended by solicitors and will examine and assess the condition of the property, and record relevant existing damage or defects. The resulting document can be used by solicitors to restrict responsibilities for repairs to a tenant under a Tenancy or Lease agreement.

The Party Wall etc. Act 1996

This is important legislation for all owners of buildings and developers. There are numerous elements of construction work that require Notice to be served under the Party Wall procedure.

The most common examples include the excavation for and construction of foundations at a depth deeper than your neighbour's foundations within 3m or 10ft of your neighbour's foundation. The cutting into a party structure, for example to insert beam support or the raising of a party structure. This very commonly occurs during a loft conversion. The creation of a new wall where one previously did not exist on a line of junction. This commonly occurs when an extension is built up to the boundary line and access is needed to a neighbour's property in order to finish the work correctly.



There are other examples where the Party Wall procedure applies but the above are the most common seen.

Our specialist Party Wall Surveyors who are Chartered Surveyors are well versed and experienced in this type of work and regularly carry out Party Wall procedure Awards and inspections in Essex areas.

Please contact our office for a preliminary guidance note.



Disputes

Disputes can occur between neighbours with reference to boundaries and between clients and contractors with reference to building works. In certain circumstances our experienced Chartered Surveyors will be able to help, either resolve the dispute or refer the matter to a particular specialist who can assist.

Rent Reviews and Lease Renewal

This most usually occurs for commercial property. We act for both Landlords and Tenants and undertake Rent Review and Lease Renewal negotiations on most classes of commercial property. It is vital to obtain the assistance of a professional Chartered Surveyor in dealing with this type of undertaking to ensure a fair and correct settlement is achieved.



David Plaskow, FRICS is a recognised Independent Expert on the RICS Dispute Resolution panel and often acts as a Third Party Independent Expert where disputes cannot be settled.

Long Leasehold Property and Buying Freeholds

If you have a long Lease that is starting to become shorter and you are concerned about marketability of your Leasehold interest, then Hair & Son's Valuers can assist you in providing a Lease Extension premium valuation to assist in negotiations to obtain a Lease Extension, or if necessary, appear at a Tribunal to give evidence to support a final purchase figure.

If you are a qualifying group of Lessees and wish to purchase your Freehold interest (enfranchisement), Hair & Son's experienced registered Valuers can assist in providing a professional valuation of the Freehold interest to assist in the negotiated purchase, or if necessary appear at a Tribunal to give evidence to support a final purchase figure.





A friendly face in times of need

Tolhurst Fisher is a progressive firm of solicitors who have over 120 years of experience across a wide range of legal services, including helping people buy and sell property.

The practice appreciates that people are individuals and have their own special needs, they also respect the fact that to attract new clients, they must be progressive in their approach and understanding in their attitude.

Their aim is not just to serve the needs of their clients on a one off basis but to encourage the client to return to them whenever they need specialist legal advice.

Like all good solicitors they recognise the need to specialise and Tolhurst Fisher have dedicated teams of professionals able to offer specialist advice across a broad range of legal issues.

Where Conveyancing is concerned, the practice have extensive experience and are able to offer a wide range of advice on all aspects. The house buying and selling process can be a minefield and there are a host of different processes which have to be covered.

Tolhurst Fisher will keep you informed of each step and make sure that you understand what is happening. This is just an example of how the practice views the relationship between their clients and themselves. It is a partnership where everyone benefits from the final outcome.

They are not only able to offer advice and guidance on Conveyancing, they also specialise in the area of Wills and Probate, which is an area you would be well advised to consider at the time you are moving property.





Indeed, a number of solicitors believe that the best time to review your personal circumstances and possibly make changes to any Wills and Testaments is just after you have moved property. This is a time of great change in your life and this change may need to be reflected elsewhere in order to protect your loved ones.

In addition they offer advice on Personal Injury, Medical Negligence, Debt Collection, Company/Commercial Law, Litigation, Family and Commercial Property, Landlord and Tenant, Tax and Planning. Visit their web site www.tolhurstfisher.co.uk for a complete overview.

Tolhurst Fisher have learnt over the years that situations in life are rarely black and white which is probably why they believe that they are a law firm who really stand out from the crowd.

TOLHURST FISHER LLP



8-10 Nelson Street, Southend-on-Sea, SS1 1EF Tel: 01702 352 511 | Email: info@tolhurstfisher.com www.tolhurstfisher.com

Award winning 5 star advice from humans not robots....

Affinity Mortgages are committed to providing the best possible level of professional service by searching the whole of the market and selecting the most suitable products to suit your individual needs.

Based in Westcliff-on-Sea they have a great deal of industry knowledge and experience. They specialise in providing you with clear, concise mortgage and protection advice that you can trust.

As well as mortgages, they also offer other services such as investment in property for income or growth, protection against accident, sickness or unemployment, or protecting you and your family from the consequences of suffering a critical or terminal illness. They will ensure that they find the best solution for you.

Affinity Mortgages use advanced computer software to research, compare and select the most suitable deals currently available. This means they are able to make arrangements to maximise the benefits for their clients.

You can expect to receive all the help, advice and guidance you will require to review your mortgage requirements and select the best mortgage for your particular needs.

If you already have an existing mortgage Affinity Mortgages can advise you on realistic alternatives. The mortgage market place is constantly changing and you would be well advised to look at all the options on a regular basis.

Whatever your requirements, you will need to set aside some time to discuss your circumstances. This consultation is free. There is no charge and you are under no obligation. Depending on your instructions they will source a product that is tailored to your needs and advise on any related life insurance cover and general insurance needs.

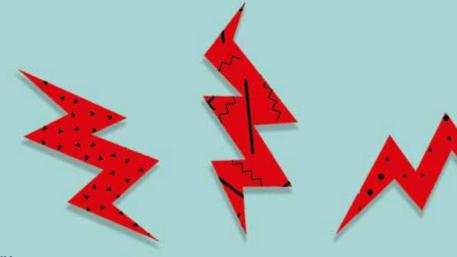
You will receive professional advice about where your related mortgage insurance needs are already adequate and where they could be improved.

You will also have their help in deciding how much you can afford and the best way forward. It will all be sensibly balanced in relation to your current income and your prospects.

In almost all cases they are able to make arrangements which clients would be unable to make for themselves.

Whatever your mortgage requirements, Affinity Mortgages will do their best to find the correct solution

For clear, concise advice talk to our award winning team on **01702 337003**







Hamlet House • 119 Hamlet Court Road • Westcliff on Sea • Essex • SSO 7EW 50 Liverpool Street • London • EC2M 7PY 01702 337003 • info@affinity-mortgages.co.uk • www.affinity-mortgages.co.uk













Affinity Admin

Happy clients make us happy

Affinity's proudest achievement to date is maintaining their 5-star Trustpilot rating, which takes effort from across the entire organisation, from MD to our apprentice.

In their eyes this is the benchmark for excellence, something they strive for continually, so clients can rest assured all of their requirements are dealt with swiftly and professionally.



















Affinity Protect

Life and critical illness insurance

Affinity Protect, the protection arm of the business, have made it their business to understand the insurers policies, inside and out, and are able to advise their clients on the most suitable solutions.

They will visit individuals and businesses with the aim of immersing ourselves in their world, to give them holistic advice, every time.



Independent Chartered Surveyors Established in 1924

Every house irrespective of its age, condition or value must have a valuation carried out before any lender will agree to a loan for its purchase.

Whilst this valuation safeguards the interests of the lender, it does little to protect the purchaser and will not show if a property has hidden defects which can undermine its value and cause untold problems in the future.

Wheeldon and Deacon was established in 1924 to meet local needs for surveys and valuations for commercial and residential property. This is an independent company who considers client service to be of the utmost importance.

For prospective home purchasers, the business offers two main types of survey, each one of which is suitable for certain types of property.

The first type of survey is based on the RICS (Royal Institute of Chartered Surveyors) Homebuyers Survey & Valuation. This survey goes into far more depth than the Valuation Report and will examine important areas such as the state of the timber.

It will also look at the settlement of the property to ensure that it is within acceptable standards and represents a comprehensive, though not total, survey.

It should give the buyer a much better idea of any faults which exist or may come to exist in the future. The buyer can also expect to receive a full report on the findings of the survey.

It is common sense that you should safeguard what is probably the largest investment you will ever make in your life, which means that you get the best survey you can afford.

Wheeldon & Deacon are the ideal company to help and advise you.

Wheeldon & Deacon Chartered Surveyors



Admirals House, 18 Nelson Street, Southend-on-Sea, SS1 1EF
Tel: 01702 344 621 • Email: info@wdsurveyor.co.uk
www.wdsurveyor.co.uk







What happens to your home on your death?

Your home will be the most expensive purchase of your life and the biggest investment you ever make. But do you know what might happen to your home if you die?

Without a valid and up to date Will in place, there is no certainty whatsoever regarding what might happen to your home on your death.

Here are some examples.

If you own your property in your sole name and your spouse or civil partner lives with you, then you should make a Will to protect the interests of your spouse or civil partner. Without a valid and up to date Will your home will pass to other family members who may be able to evict your spouse or civil partner. Having a valid and up to date Will in place can prevent this from happening.

It may be, however, that you own your property jointly with your spouse or civil partner (i.e. as "joint tenants"). In that case on your death your home would pass (with or without a Will) to the other joint owner automatically. While this might sound ideal, it can result in children being disinherited if the surviving spouse then remarries. Having a valid and up to date Will in place can prevent this from happening.



A third way for couples to own their home is as "tenants in common." If you and your spouse or civil partner own your house as "tenants in common," when you pass away your half of the home will not automatically pass to your spouse or civil partner. In the absence of a Will your home will be dealt with under the Rules of Intestacy which again could cause your spouse or civil partner to lose out. A valid and up to date Will could prevent this.

Finally, in the absence of a Will unmarried couples have no rights to the assets of their life partner at all in the event of their death.

The simple act of making a Will can solve so many problems.

Contact Clarence Trustees and make yours today.

203 London Road, Hadleigh, Benfleet, SS7 2RD

Tel: 01702 552 008

Email: mail@clarence-trustees.co.uk | www.clarence-trustees.co.uk







Moving home can seem a daunting prospect for many of us, however, the actual move can be left in the hands of a company that you can completely trust to do the job properly.

Established in 1924, the family run business we are talking about is Lawes Brothers Removals who are based in Leigh-on-Sea.

The company has all the skills, equipment and experience you will ever need plus nearly ninety years of knowledge.

They offer their services to both domestic and business clients and can move a whole home or just a single item. One of their areas of expertise is in the safe removal and transportation of unusual and fragile items.

Their fully trained staff come equipped with the materials and tools required for the removal, storage or delivery of goods.

Lawes Brothers appreciate they are dealing with your personal possessions and ensure this is handled in the right way.





They offer a full packing service or can, if you wish, just supply the packing cases so that you can pack yourself.

Once you have made your enquiry, you can expect to receive all the help and guidance you will require, together with a free of charge consultation and quotation.



Lawes Brothers

REMOVALS - STORAGE - PACKING

191A-193 Leighton Avenue, Leigh-on-Sea, SS9 1PX

Tel: 01702 474 541

Mobile: 07760 770 701

Email: info@lawesbrothers.co.uk

www.lawesbrothers.co.uk



There are occasions when there is a gap between moving out and moving in and you may have to store all or part of your belongings.

Lawes Brothers have the answer and can arrange storage in their own secure storage facility, whether this is on a short term or long term basis.



They offer containerised storage complete with a full inventory. This means all your possessions are sealed at source and stored away until you need them.

This is useful if you wish to de-clutter your home for decorating or whilst selling.

This solution is ideal to businesses who may wish to archive or store records or equipment. Why pay expensive rent in an office just to keep records you rarely use, when they can be safely and securely stored for a fraction of the cost.

For all your storage, removal and specialist needs you should contact Lawes Brothers. They have the experience to make sure everything goes to plan.



Bathroom Design with the personal touch

Every year thousands of homeowners take the decision to improve their home and quality of life by having a new bathroom or shower fitted. Being an area where the family spends a great deal of time, investment makes complete sense.

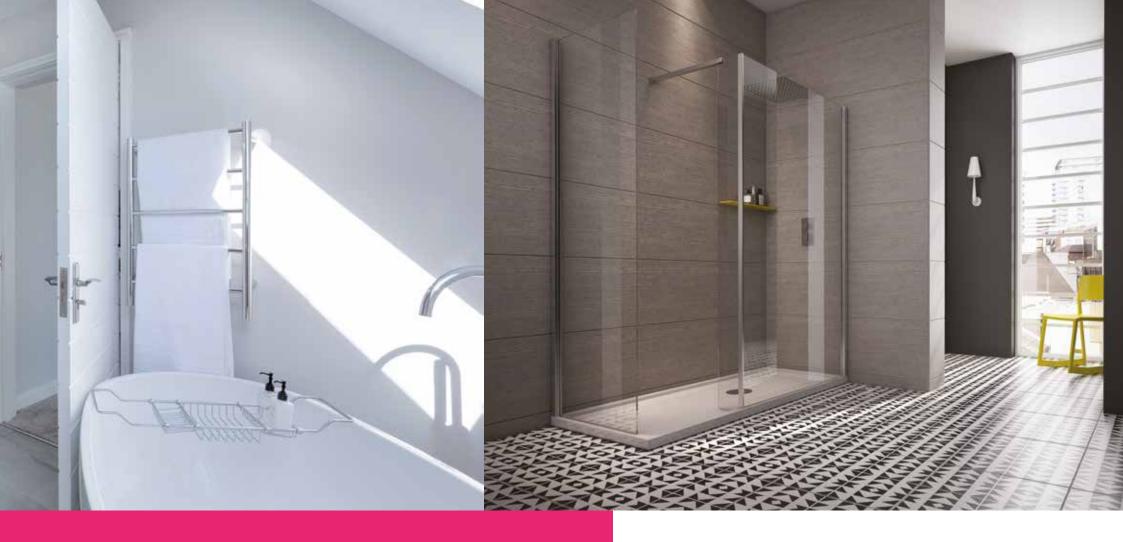
Bathroom Boutique is a business with 30 years experience and have built up an enviable reputation across Essex and the South East. They have worked hard to become an independent bathroom specialist and receive a great deal of their work through recommendations.

They pride themselves on providing solutions which have the WOW factor, a bathroom you will be proud to show to your friends and they will strive to achieve this on every installation.

They are happy to discuss your particular requirements and are able to source a wide range of products from some of the best known names in the industry. When you contact the business, they will listen to your ideas and objectives.

With the wealth of experience and knowledge they have amassed over the years, you can expect them to help and advise you on the best way to satisfy your needs.

After this initial consultation, they will carry out a survey of your bathroom and produce a design enabling you to visualise your new room. The ranges on offer will rival any you may have seen in magazines.



The business appreciates that no bathroom is complete without tiles and they will ensure that your chosen tiles are expertly fitted.

The business has always been known for the range of their products, including designer brands. However, they also pride themselves on the fact that they have an offering to suit every budget.

If you are considering a new bathroom and want the best advice, skills and products in the area, then your first contact should be Bathroom Boutique.

Bathroom Boutique

141 London Road, Benfleet, SS7 5UH
Tel: 01268 566 065
Email: info@bathroomboutiqueltd.co.uk
www.bathroomboutiqueltd.co.uk



Would you like to transform your home with the addition of bespoke interior shutters? CP Shutters are a family run business who specialise in the design, building and installation of premium quality interior wooden shutters using only the finest quality materials.

CP Shutters are one of the largest independent shutter companies in the UK with over a decade's worth of experience and have installed thousands of wooden shutters in Essex and East London.

They are proud to be a Buy with Confidence Trading Standards Approved and Check-a-Trade Member, ensuring that you are dealing with a trusted and fully insured shutter specialist that offers a 10 year warranty.

CP Shutters have a wide range of styles and colours to choose from, with a variety of sizes and hardware options. Interior shutters have a unique style that will integrate into either a contemporary or traditional interior.

Their shutters are elegant and stylish from both inside and out and at the same time enhance security, reduce noise and increase insulation whilst adding value to your home.

No other window dressing can give you the scope of light control that shutters can. Their versatility allows as much or as little light into a room as you wish.



Quality, value for money and personal service are very important to CP Shutters as many of their customers have discovered over the years.

Why not pay them a visit and let CP Shutters help you transform your home. With friendly helpful advice and high quality products and workmanship, you are sure to achieve the window dressing of your dreams.







280 London Road, Westcliff-on-Sea, SS0 7JG

Tel: 01702 68 69 70 | Email: info@cpshutters.co.uk

www.cpshutters.co.uk



THE COMPLETE FLOORING SPECIALIST

If you have just redecorated your property and are left pondering where to purchase a new carpet or floor covering to compliment the new decor, then a visit to Geoff Keane Carpets Ltd is highly recommended.

Geoff Keane Carpets Ltd is a family run business who are specialists in domestic and commercial flooring and have been providing a first class flooring service to the local community since 1974.



They carry a large selection of samples in their showroom and are happy to provide their customers with free, no obligation estimates, they also offer a free fitting service.

Having built up an enviable reputation, they are quite rightly proud of the fact that the majority of their new business comes from personal recommendations and referrals.

Customers can be assured that all work undertaken will be carried out to the highest standards and that high pressure sales are definitely not part of their agenda.





Geoff Keane Carpets Ltd will give you all the advice, guidance and reassurance you need when you are choosing your new carpet or flooring.

Whatever your choice, the business recognise that only half the job is done once the flooring is sold and their customers will, in the main, expect their new purchase to be fitted.

To ensure that all their work is completed to the highest standards, they like to carry out a site visit to assess the necessary work needed.

Only highly skilled fitters with many years experience in fitting carpets and flooring are employed to carry out the work.

The business is certainly a modern, forward thinking company who can visit you at home with samples as well as welcome you to their showroom.

Call or visit them today and you will gain all the help and advice you will need from their friendly and knowledgeable staff.



211-213 Woodgrange Drive, Southend-on-Sea, SS1 2SG Tel: 01702 613 773

Email: geoffkeanecarpets@btconnect.com







SCAPE INTERIORS Affordable Inspired Style 847, 2001

BEAUTIFUL DESIGN - ETHICALLY SOURCED

Do you need to improve the look of your property for sale or have you just moved in? Do you need to work on the whole house, transform a room or just add those special finishing touches?

Maybe now is the time to enlist the help of an interior design company, whose skills and experience will make all the difference.

Scape Interiors have been bringing the finest examples of style and design to Essex since 2001. They are a family run interiors and home furnishings company based in Leigh Broadway and their team of home interior experts are always on hand in store to inspire you.

They offer and eclectic range of ethically sourced beautifully designed furniture, soft furnishings, lighting, home accessories, silk flowers and much more.

SCAPE INTERIORS INVITE YOU TO A 15% ONLINE DISCOUNT ON YOUR FIRST PURCHASE WHEN YOU USE THIS CODE SCAPE15

(VALID FROM 1ST JANUARY 2019

UNTIL 31ST DECEMBER 2019)

They understand that interior design is not just about choosing the correct colour style and fabrics. The importance of detail and quality should be paramount.

They offer a refined and unbiased service that not only provides guidance and enhances your choice, but also allows the opportunity for you, the client, to explore an innovative array of ideas, open new doors and turn dream interiors into a reality that works for you.

They see any project as a partnership between themselves and you. Your ideas and dreams will always be incorporated into any design they propose.

Make your house a home - Visit their showroom or why not order from their website today... you will not be disappointed!

79 Broadway, Leigh-on-Sea, SS9 1PE Tel: 01702 719 253

EMAIL: INFO@SCAPEINTERIORS.CO.UK
WWW.SCAPEINTERIORS.CO.UK







GARDNERS

SHOP

THE-GO-TO PLACE FOR FINE PAINTS AND WALLPAPERS

Sight is an important sense and our moods are heavily influenced by the colour of a room. For example in a lounge that you wish to relax in, pick the wrong colour and you will never be able to settle down, pick the right one and you will be in an island of peace and tranquility.

When you are decorating, it is important to go to a company that understands this and has the staff and the stock to enable you to make the right choice.

Gardners Leigh-on-Sea have over 4000 litres of designer paint and over 1200 wallpaper designs, offering the kind of service and assistance you will struggle to find in many other decorating shops.



With many wallpapers on display along with a huge selection of paint there will be something for everyone. They stock many brands and all at very competitive prices.







Their collections are regularly updated to give their customers the best possible choice of the latest designs to suit every taste and budget.



Gardners offer a design and interior consultation, whether this be in store or in the comfort of your own home.

All their staff are knowledgeable and are trained to advise you on the use and application of all the products sold in their shop.

Whether you are looking for a stunning makeover of your entire home, an exciting new layout or simply luxurious decoration, Gardners is the only place to shop for all your decorating needs.

29 RECTORY GROVE,

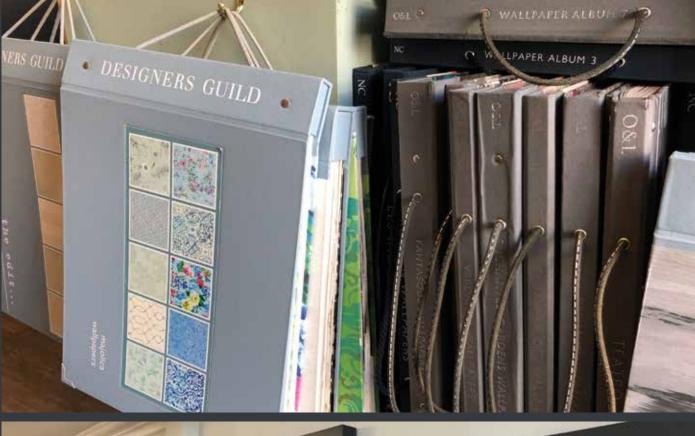
LEIGH-ON-SEA, SS9 2HA

TEL: 01702 474 569

MOBILE: 07899 751 668

EMAIL: SHOP@GARDNERS-SHOP.CO.UK

WWW.GARDNERS-SHOP.CO.UK







The most trusted name in all things fire and stove related

For most homes the fireplace will form the focal point of your room. For this reason alone it is important to make sure that you choose the right stove for your living space.

Bella Bespoke Fireplaces are a well-established, independent company with over 18 years experience installing wood burning stoves and fireplaces to home owners and trade customers.

Their HETAS registered engineers will be able to provide you with all the necessary information to guide you through the sometimes tricky process of choosing not only the right heat output for your needs, but also the overall look and design of your fireplace to suit the room.

They also offer a complete bespoke service so you can design your very own fireplace to suit your living space.









Bella Bespoke Fireplaces install a wide range of traditional and contemporary stoves. After an initial consultation, they can arrange a site visit and provide a full no obligation written quote.

They are on site for every job and provide a personal service catering for all your requirements from start to finish, this includes ongoing maintenance of your stove and flue and the design of your stove surround.

They have been established with the sole aim of providing their clients with high quality products combined with all the advice and guidance you will ever need.

They will not only satisfy all your heating needs, they will also make you aware of just how professional and helpful they can be. Call them today to discuss your requirements.





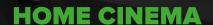
Telephone number: 07739 050 127

Email: contact@bellabespokefireplaces.co.uk

www.bellabespokefireplaces.co.uk







Can you imagine your very own cinema. Any room or unloved space in your home can be transformed into a fully immersive private home cinema.

Whether it is creating your dream home cinema room, a family entertainment room or a discrete cinema for the living room, iCubed Home Cinema will design the perfect system for you.

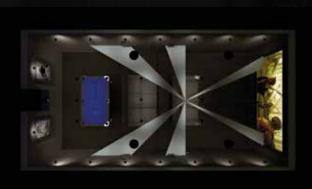
Anyone can install a surround sound system but iCubed truly understand the technical requirements of what makes a fully immersive experience. Designed, planned, and executed for ultimate client satisfaction.



SMART HOME

With technology playing a prominent part in our lives, it makes sense to upgrade to a smarter home. iCubed Home Cinema has all the bases covered in turning your home into a smart one.

Many home technologies can now be used in conjunction with their own app, allowing you to manage, monitor and control your heating, lighting, CCTV and even your music system. Each service operates independently but an iCubed system brings all of these together into one easy to use package. A smart home is great but iCubed Home Cinema can create an intelligent home.



CONSULTATION

When designing a cinema room, there are rules to follow. A film sound track is mastered using very specific speaker position. So when it comes to re-creating that cinema sound in your home, iCubed Home Cinema take great care to select the correct screen size relative to the seating position and place speakers in the best location to produce the ultimate immersive sound and experience.

To help you visualise your dream home cinema, they can generate fully interactive 3D drawings that illustrate the look and feel of your new room. Each element of the drawing can be changed to reflect your preference on decor and system layout.

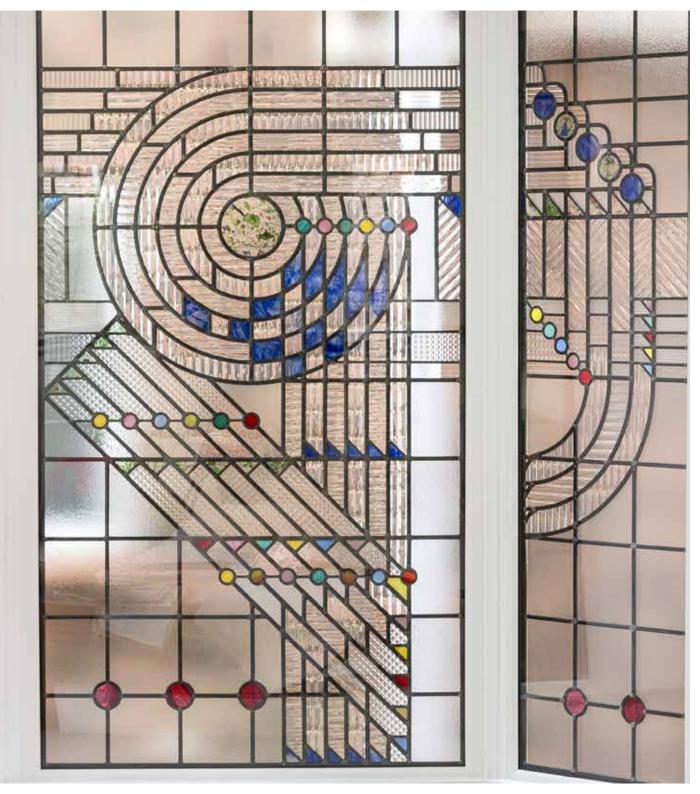
iCubed create seamless, intelligent and easy to use systems, combining lighting, heating, CCTV, security and automation.

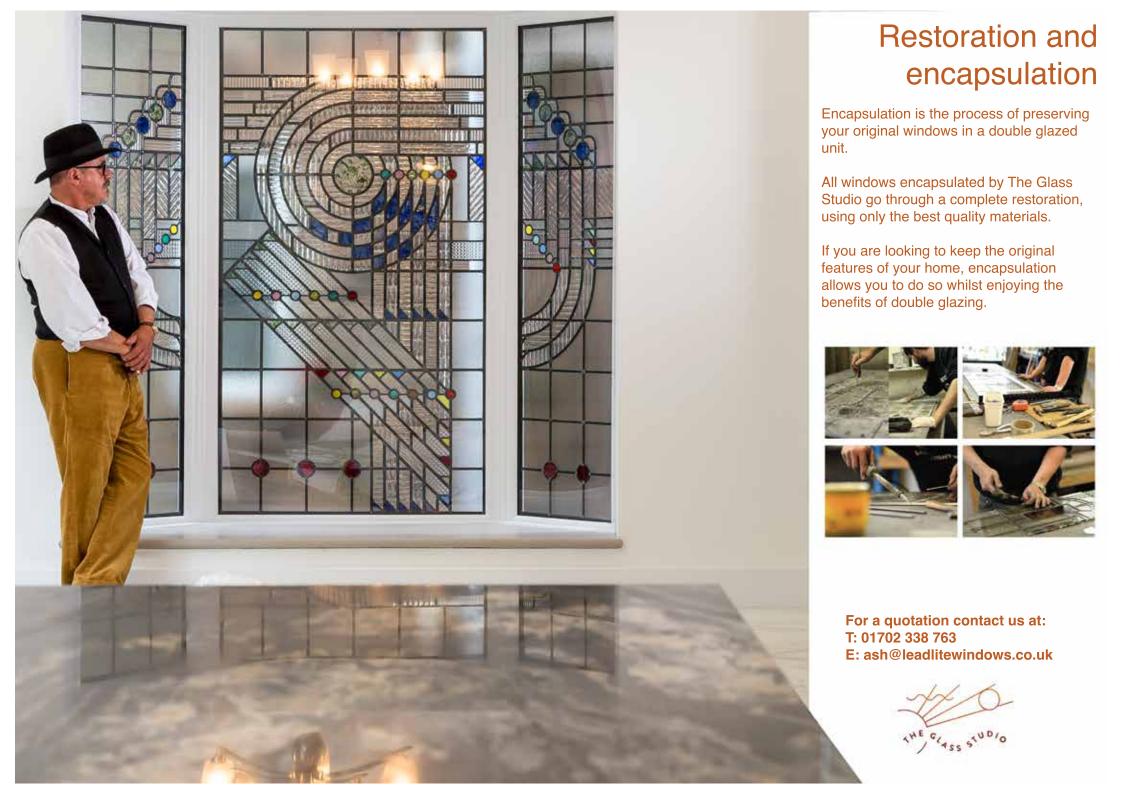


Including full restoration and encapsulation services, on new and existing leaded lites.

Whether big or small, every job is tailored to your needs care.











Dreams do come true with Hometec UK

A visit to Hometec UK is highly recommended for anyone who is contemplating replacement windows, doors or possibly a new conservatory.

Why choose Hometec UK:

- Local family run business
- 95% of their work comes from recommendation
- 25 years of continuous trading
- They only use their own installation teams
- 'A' rated high security product
- Quotes valid for one year
- Local showrooms
- Outlived their guarantee 2.5 times

The family run business has many years experience and is rightfully proud of the excellent reputation they have built up, with thousands of satisfied customers throughout Leigh-on-Sea and surrounding areas.

They must be regarded as one of the area's leading suppliers and installers and like any successful business, they continually receive recommendations from their customers which speaks volumes for the extremely high quality of their products and workmanship.

They offer a consultation and design service and all their installations are completed by their own teams of qualified professionals.

All their products have a 10 year guarantee and as one of the founding members of DGCOS they can offer their customer's added security in the knowledge that they are fully protected.



After discussing your requirements and listening to your ideas, their experienced designers will offer you advice and guidance whilst still maintaining and including your own visions.

They will create an image showing you exactly how your new windows, doors or conservatory will look. They will also provide a no obligation comprehensive quotation for your consideration.

Their insistence on quality products and service means that they firmly believe that their products do offer the best value for money.

There is no doubt that Hometec UK are one of the most professional businesses of their type and for anyone who is thinking about improving their home, they are definitely worth a call.

You can trust them to make your dreams become a reality.

hometec

windows doors conservatorie

401 Rayleigh Road, Essex, Leigh-on-Sea, SS9 5JG

Tel: 01702 421 421 Fax: 01702 521 521

Email: sales@hometec.co.uk

www.hometec.co.uk





E.G. & L.E. Hubbard Ltd - Specialist building refurbishment and decorating contractors

E.G. & L.E. HUBBARD Ltd have developed an enviable reputation for their expertise in the refurbishment and maintenance of commercial, public sector and residential property.

E.G. & L.E. HUBBARD Ltd were established as a limited company in 1954 and work very much within the ethos of traditional values and modern delivery.

As a building contracting company who specialise in the refurbishment and maintenance of commercial, industrial, public sector and managed residential property, our management and operative teams have extensive experience in all aspects of construction. Comprising both external works and fully comprehensive interior fit outs. Please see our website www.hubbardltd.co.uk.



Our work includes:

- Office refurbishment
- Refurbishment and overhaul of industrial/ commercial properties
- Shopfitting
- Full scope of work to public buildings and schoolsReconstruction of character and conservation properties
- Programmed cyclical and responsive work for local authorities and housing associations
- Full scope of structural repairs, underpinning and roofing
- New build and extensions







2 Rose Way, Purdeys Industrial Estate, Rochford, SS4 1LY

Tel/Fax: 01702 533 929

Email: office@hubbards.plus.com

www.hubbardltd.co.uk







- Groundwork and drainage
- Kitchen and bathroom installations
- DDA compliant works (i.e. access ramps, adaptations, W.C. conversions)

Professional Accreditations:

- Constructionline Registration No. 8441 (Now a pre-requisite for most government departments and being adopted nationwide by housing associations and blue chip clients etc)
- Federation of Master Builders (FMB) Membership No. 14567
- National House Building Council (NHBC) Registration No. 5793 Contractors Health and Safety Scheme (CHAS)





Whether you are a business or construction professional, or a home owner looking for a professional contractor, contact E.G. & L.E HUBBARD so that one of their managers can discuss your requirements with you.





BUILD



THE NAME YOU CAN RELY ON

Established many years ago, Build on Design have developed an enviable reputation for their expertise in providing an exceptional service for period properties and historic structures.

The ethos of the business encompasses time honoured values with modern and progressive thinking both of which have been embodied in the business since it was first established. The business has an exceptional understanding of period properties, building techniques and materials.

They are recognised as being one of the leading specialist contractors and pride themselves on offering an excellent and professional service with every project that is managed.

They use traditional methods and original materials for any restoration project, timber framed buildings or preservation works.





There are always times in our lives when our homes will need some work undetaken. Build on Design can do any type of work, from a small repair job to a major renovation to reflect your current needs.

The business has prospered and grown through providing quality workmanship at realistic and affordable prices. Being a company who put their customers first, they are only too happy to discuss your needs and answer any questions which you may have.

Their long and productive history also means that they have built up excellent relationships with a whole host of clients.

Whether you are in business and are looking for a specialist contractor, or are a home owner looking to improve the quality of your surroundings, you would do well to contact Build on Design and let them show you what they can offer.

MOBILE: 07525 359 477

EMAIL: ROB@BUILDONDESIGN.COM









Keeping things simple!

When you buy your new home it is only natural that you want to make some changes. Often it is the garden that is the most obvious place to start.

The house may have been empty for a while and the garden could be in need of some attention or it may feel gloomy because the shrubs or trees are large and obscuring the light.

Many Building Societies may insist on a full survey prior to agreeing to a mortgage being granted, if there are a number of large trees in the vicinity of the property. Trees can cause untold damage to our drains as the roots are like a magnet to them. This is not to mention the damage which roots can do to the foundations of a property.

Shrubs are fairly easy to deal with, but when it comes to larger trees you should seriously think about using a professional company to carry out any work that may need doing.

TH Trees Limited based in Rayleigh, are professional tree surgeons who have over 15 years experience in all aspects of tree surgery and consultancy.

They have fully accredited City & Guilds certificates under the NPTC Group (National Proficiency Tests Council).

They can prune or remove trees, plus all their work is carried out to the highest of standards with safety and customer satisfaction as top priorities. For peace of mind they have £5,000,000 liability insurance.

They will keep you fully informed all the way and always leave your property tidy at the end of the job.



They offer an advice service to house buyers who are concerned about a tree in or near their prospective home.

This is often overlooked during the excitement of house hunting but can have a significant effect if the wrong tree is in the wrong place.

If you are in need of advice or are looking for a professional tree surgeon then you should contact TH Trees Limited. You will not be disappointed.

With over 300 reviews from satisfied customers, visit their website.



applecheck

They handle the tech so you do not have to!

Computer Technology is now an integral part of our everyday life and when things do not go right is it like losing a limb.

One of the major issues surrounding today's technology is finding a local trusted business over a store.

Applecheck can not only sell boxes but will actually be there for the long haul, providing the setup, know-how and solve your problems by providing you with first class support when you need it.

Over 10 years ago, Applecheck looked at the original users of Apple Macs who were mainly creative, design, graphics and audio professionals and they saw the need for seamless consultancy, sales, support and repair services.

They have several decades of combined experience in working with Mac and PC users, both from their time at Applecheck and in their earlier incarnations with other companies.

They specialise in all things Apple, Networks, IT Support, Security and are able to carry out repairs on a range of Apple products.

Their unique combination of technical expertise and stellar people skills has helped them to develop a very varied client base from home users to multisite corporate companies. They are long established locally and deal with the majority of local Apple Mac based businesses.

All of this adds up to a seamless way to help your company operate at peak performance, whilst ensuring total peace of mind knowing that when it comes to your IT Applecheck have your back covered.

For a professional, reliable and speedy IT support service, get in touch with Applecheck... they are definitely the people to call.

SUPERIOR SUPPORT AND SERVICE.

I can't praise these guys highly enough, network issues - sorted!, Mac problems - sorted! Extra advice for my business moving forward also. Don't bother with those local PC engineers that pretend they know Macs, I learnt the hard way but thankfully Applecheck straightened everything out for us.

David - Director

APPLECHECK ARE GREAT GUYS.

Knowledgeable and armed with effective solutions and fixes. Which is refreshing! The guys are easy to deal with, but most importantly they get the job done. Wouldn't go anywhere else for our Mac related issues, whether network, server, new system set ups or fixing hardware issues. Storm is a full service creative agency run by 30 + staff and over 40 machines, we absolutely require fast, accurate solutions to any problems that arise. Applecheck really can be trusted in their ability. Highly recommended.

Neil @ Storm Creative

FANTASTIC SERVICE FROM A GREAT TEAM OF VERY KNOWLEDGEABLE PEOPLE!

Applecheck went the extra mile to help. My hundreds of questions were never a problem and always answered quickly and helpfully. If you have a problem with a Mac or just need an upgrade I recommend Applecheck for great prices and excellent personal service.

Joe Belcher

Services



Apple Mac Repairs and Support



Apple Mac IT Support for Business



Apple Computer Sales and Network Solutions



IT Services



Apple Upgrades



Hardware, Software and Network Installations



Contemporary Jewellery to value Forever

C | Vinten Goldsmiths is a family run jewellers based on Leigh Road, registered as members of the NAI (National Association of Jewellers). Established in 1983 by Christopher Vinten who created beautifully handcrafted individual items of jewellery, since his retirement his children, Lance and Lily Vinten, have taken over the running of the show room and workshop.

In their on-site workshop they have highly skilled craftsmen who are fully-trained and specialise in the hand making of exclusive jewellery using the finest quality diamonds, precious metals and gemstones in their designs, two of which have been featured in Vogue magazine. The on-site workshop allows peace of mind that customer's cherished possessions are safe, insured and will not leave the premises.







If you have any worn out or out dated jewellery, the goldsmiths will be happy to work with you using your stones and metal, to create a new piece that you will love to wear again.

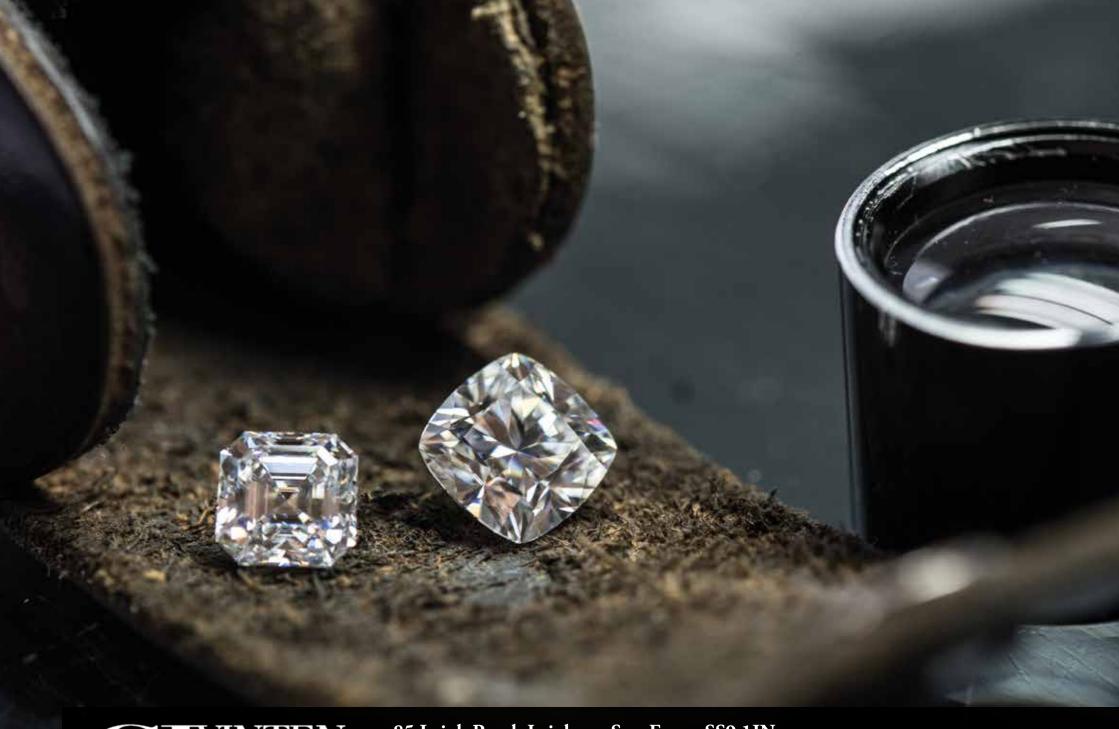
When moving home or changing insurance policies it is very important to ensure your jewellery valuations are up-to-date. C I Vinten's offer a valuation service at a very high standard, which includes a clean and check, photograph and full description of each item.

They have a wide range of stunning items of jewellery available on their online shop, or in store where their staff will help you choose the perfect piece.

Whether you are buying that special ring for your loved one, jewellery for a special occasion, or as a gift for yourself, C J Vinten offers something for everyone.

Their Services:

Bespoke Jewellery | Jewellery and Watch Repairs | Jewellery Remodelling | Valuation for Insurance and Probate | Offsite Pearl and Bead Stringing | Offsite Engraving



Tel: 0

85 Leigh Road, Leigh-on-Sea, Essex, SS9 1JN
Tel: 01702 713 645 | Email: info@cjvinten.co.uk | www.cjvinten.co.uk



If you are searching for a vehicle to hire, look no further than Steve's Self Drive. They are specialists in the provision of car and van rental and have over 30 years of experience within the industry.

They initially started out by only dealing with commercial vehicles: the aim was to provide the best in quality and value vehicle rental in the area. In 1989 they added cars to their portfolio and now operate a substantial fleet of vehicles including Citroen, Ford, Land Rover, Mini, Peugeot, Toyota, Vauxhall and Volkswagen.

The type of vehicles for hire in their fleet includes:

- Cars
- MPV's
- Minibus
- People Carriers
- Vans
- Trucks
- 4x4's
- Refrigerated Vans
- Lorries

They are proud members of the BVRLA and United Rental System.

The BVRLA (British Vehicle Rental Leasing Association) assures quality vehicle rental to a national standard and the United Rental System makes them part of a network of over 500 quality independent rental companies offering car, van and minibus rental across the UK.

They continue to invest heavily in the latest vehicles and are committed to ensure their fleet is as green as possible. Most of their commercial vehicles have air conditioning so van drivers can work in the comfort normally only found in cars.

They also offer the following services:

Accessories

When booking a vehicle, you can request accessories that are applicable to your vehicle such as a tow pack, sack barrow, roof rack, roof box, roof bars, insurance excess protection, child seats and booster cushions.

Contract Hire

Contract Hire or Leasing as it is sometimes referred to is available on all vehicles from their fleet. This can range from 3 months to 48 months; this type of hire includes all maintenance but excludes insurance.

Disposals

Steve's Self Drive offer ex rental and contract hire vehicles for sale. Most vehicles that are over 12 months old in their fleet are available to purchase.

Overseas Hire

Most vehicles are available for overseas hire and they offer a package whereby the vehicle is covered by manufacturer's warranty and comes complete with Insurance Green Card, European breakdown cover, form 103b, hi viz jackets, red triangle, bulb kit, fire extinguisher, first aid kit, headlamp deflectors. Winter tyres are also available if required.

Whatever your taste or style, they can offer you a vehicle which ticks all of your boxes. For more information visit their website www.steves-selfdrive. com or give them a call on the number listed below.

Unit 4, Bentalls Close, Southend-on-Sea, SS2 5PS Tel: 01702 612 047

Email: robin@steves-selfdrive.com united www.steves-selfdrive.com















Welcome to Stacey's Auctioneers and Valuers

A visit to Stacey's Auctioneers and Valuers is highly recommended for anyone who is looking for that special item. They hold a range of auctions from fine art, furniture, jewellery, watches, ceramics and glass through to Asian art and much more.

They attract buyers from all over the world who are able to bid online at all the firms major sales rooms. They are also regularly featured on the BBC's Antiques show.

Although the firms history stretches back to 1947, Stacey's Auctioneers and Valuers bring together their complementary expertise in the fine art auction and valuation market, to form a large auction house in Rayleigh.

Since 2005, the business has continued under the third generation of Stacey's. Brothers Paul and Mark Stacey have been brought up in the world of antiques and have both enjoyed careers in London auction houses.





The business is also a proud member of the Society of Fine Art Auctioneers (SOFAA), they are committed to the highest standards of ethics, probity and performance as well as having a long track record for identifying, valuing and selling fine art, antiques and collectables.



Stacov's Deposits thirty of the Trills



Stacey's Auctioneers and Valuers have countless years of experience as an auctioneer and is well steeped in the knowledge and expertise needed to ensure that they always carry the right mix of stock to satisfy the most demanding of clients.

If you are looking to sell or buy antiques or household effects then Stacey's Auctioneeers and Valuers should be your first port of call.

Services

Specialist Sales

Including Toys, Jewellery, Rock & Retro and Militaria.

Selling

They hold regular valuation days, where their specialists are available to handle and appraise any item brought to them. In addition to this, they also offer free advisory visits to your home or premises should your items be too large or numerous to bring in to them. Transport to their sale rooms can be arranged with reputable local carriers.

Buying

Their convenient location provides easy access to all buyers who wish to attend in person. For those buyers who are unable to attend, they offer commission, telephone and internet bidding options.

Professional Services

Stacey's Auctioneers and Valuers also specialise in the production of comprehensive written valuations for Probate or Insurance purposes. One of their specialists will be happy to visit your home to provide a confidential valuation from a single item to complete contents.

Stacey's

AUCTIONEERS AND VALUERS

Essex Auction Rooms, 37 Websters Way,

Rayleigh, SS6 8JQ

Tel: 01268 777 122

Email: mark@staceyauction.com

www.staceyauction.com



Useful Telephone Numbers

01702 215 011 01268 288 533

01245 341 888 01702 215 000

Healthcare		Travel Information	
Southend Hospital	01702 435 555	London, Southend Airport	
Basildon Hospital	01268 533 911	Heathrow International Airport	
Orsett Hospital, Greys	01268 592 300	London, Stansted Airport	
NHS Direct	0845 46 47	Gatwick Airport	
Dentist	(Travel Information Line	
Doctor	(Eurostar	
		National Rail Enquiries	
Emergency Services			
Essex Police	01245 491491	Libraries	
Southend Police	01702 431212	Southend-on-Sea Library	
Essex County Fire and Rescue	01277 222531	Basildon Library	
Environmental Emergencies	0800 807 060		
		Local Trading Standards	
Councils		Essex County Council	
Essex County Council	01245 492 211	Southend-on-Sea Borough Council	
Southend-on-Sea Borough Council	01702 215 000		
		My numbers	
Utilities			
24seven (Electricity)	0800 783 8838	Estate Agent	Handy Man
Essex and Suffolk Water	0845 782 0999		
Gas Emergencies	0800 111 999	Solicitor	Man and Van
Floodline	0845 988 1188		
Environmental Emergencies	0800 807060	Cleaner	Bank
Gas	()		
Electricity	()	Electrician	Mortgage Advisor
Water	(
Telecoms	()	Plumber	
Animal Welfare		Personal Numbers	
RSPCA (24 Hour Hotline)	0870 555 5999	. 5.55	
Telecoms			
British Telecom - Moving House	0800 800 123		

Viewing Appointment Record

Date	Address	Price	Comments

For A Complete Property Guide has been prepared for HAIR & SON of SOUTHEND-ON-SEA, LEIGH-ON-SEA and THORPE BAY by GLARIC CONSULTANCY LIMITED, 58 Hove Road, Lytham St Annes, FY8 1XH

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www.hairandson.co.uk

Part of the Hs Network



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facebook.



PROFESSIONAL & COMPREHENSIVE PROPERTY SERVICE

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Thorpe Bay Office thorpebay@hairandson.co.uk 01702 582 255

Thames Drive Office thamesdrive@hairandson.co.uk 01702 470 066

Rayleigh Office rayleigh@hairandson.co.uk 01268 774 316

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Auctions auction@hairandson.co.uk 01702 394 959

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Rent Review and Professional Services professional@hairandson.co.uk 01702 394 959

