## THE WISE MOVE

Property Wise is a unique way to 'launch' properties onto the market. You could call them the Isle of Man's modern estate agency if you like.

Lorna Fairclough and Tony Weston have made their own wise move from rival estate agencies to run their own business. Their families have been close for many years, their children have grown up together and between them, Lorna who is the Managing Director of Property Wise and Tony who is the Sales and Marketing Director have over 20 years' experience in the trade.

Lorna holds the National Federation of Property Professionals accreditation, the highest vocational qualification available, and she is an Associate member of the Royal Institute of Chartered Surveyors.

Lorna has worked on the Island for many years in sales and residential lettings in a senior position. Previously, she worked in trust and company formation and puts her knowledge of the finance industry to good use in her present role.

Tony has held senior positions in sales, marketing and advertising throughout his career. He has a wide knowledge of the Island and the industry and has built up tremendous client relationships.

Property Wise are Regulated by the Financial Services Authority and licensed by the Office of Fair Trading. They are also members of the National Association of Estate Agents and The Property Ombudsman for sales and lettings. Property Wise boast an eye catching logo and have created a user friendly website.

Property Wise have invested in 'branches Island wide' with 4 professional welcoming offices in Village Walk, Onchan, Parliament Street, Ramsey, The Promenade, Port Erin and Michael Street, Peel, where clients are encouraged to call in to visit the team and discuss their property needs.

